# Forecasts For Europe

September 2024

Alexander Göransson, Senior Consultant





PowerPoint presentation includes proprietary information from Euromonitor International and cannot be used or stored with the intent of republishing, reprinting, repurposing or redistributing in any form without explicit consent from Euromonitor International.

For usage conditions please visit <a href="https://www.euromonitor.com/terms-and-conditions">https://www.euromonitor.com/terms-and-conditions</a>

Date of publication: September 2024



# Forecasts For Europe

September 2024

Alexander Göransson, Senior Consultant

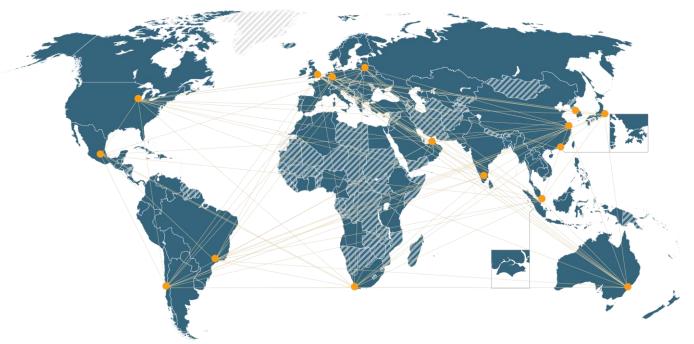




## About Euromonitor International



## Euromonitor International network and coverage



#### 16 OFFICES

London Tokyo
Chicago Sydney
Singapore Bangalore
Shanghai São Paulo
Vilnius Hong Kong
Santiago Seoul
Dubai Düsseldorf
Cape Town Mexico City

#### 100 COUNTRIES

in-depth analysis on consumer goods and service industries

## 210 COUNTRIES + AND TERRITORIES

demographic, macro- and socio-economic data on consumers and economies

#### Research expertise

#### **Industries**

## Appliances & Electronics

- Consumer Appliances
- Consumer Electronics
- Toys and Games

#### **Drinks**

- Alcoholic Drinks
- Hot Drinks
- Soft Drinks
- Drinks
   Claims

#### **Food & Nutrition**

- Cooking Ingredients and Meals
- Dairy
   Products and
   Alternatives
- Fresh Food
- Health and Wellness
- Nutrition
- Snacks
- Staple Foods
- Food Claims

#### Health & Beauty

- Beauty and Personal Care
- Consumer Health
- Eyewear
- Tissue and Hygiene
- Health and Beauty Claims

#### **Home Products**

- Home and Garden
- Home Care
- Pet Care
- Home Claims

## Luxury & Fashion

- Apparel and Footwear
- Luxury Goods
- Personal Accessories

## Nicotine & Cannabis

- Cannabis
- Tobacco

#### Services

- Consumer Finance
- Consumer Foodservice
- Mobility
- Sports
- Travel

#### B<sub>2</sub>B

- Industrial
- Ingredients
- Packaging

#### **Channels**

- E-Commerce
- Digital Consumer
- Retail

#### Companies

 Competitor Analytics

#### **Products**

- Innovation
- Sustainability

#### **Consumers**

- Households
- Income and Expenditure
- Lifestyles
- Population

#### **Economies**

- Business
   Dynamics
- Cities
- Commodities
- Economy,
  Finance and
  Trade

#### **Analytics**

 Forecast Models

#### Surveys

- Voice of the Consumer
- Voice of the Industry



#### Contents

Flows Forecasts

Source Markets with Potential

Packaged Holiday Penetration

Cool Tourism



60% Forecast value growth from India by 2029

12% US visitors prefer solo travel

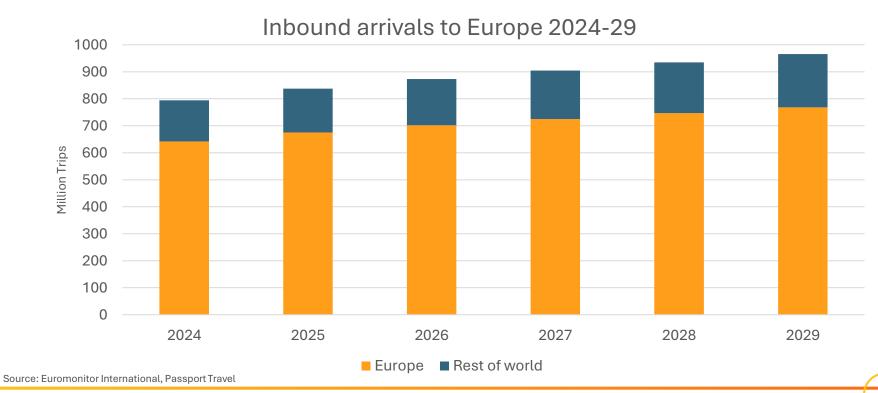
• 1bn Forecast trips to Europe by 2029



## Flows Forecasts

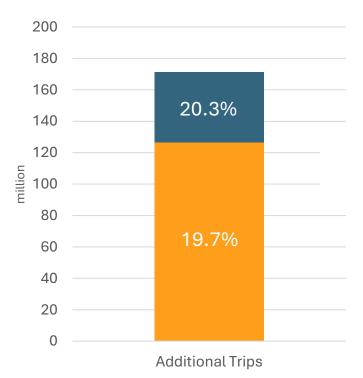


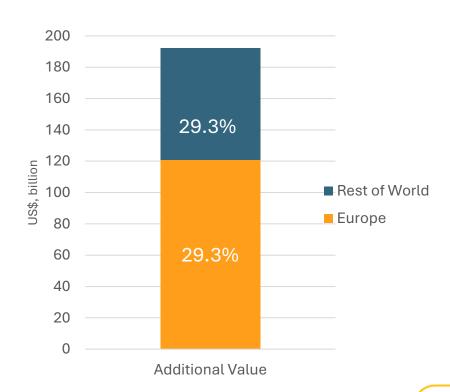
## Steady growth forecast for arrivals to Europe





## Value to continue outperforming volume growth 2024-29





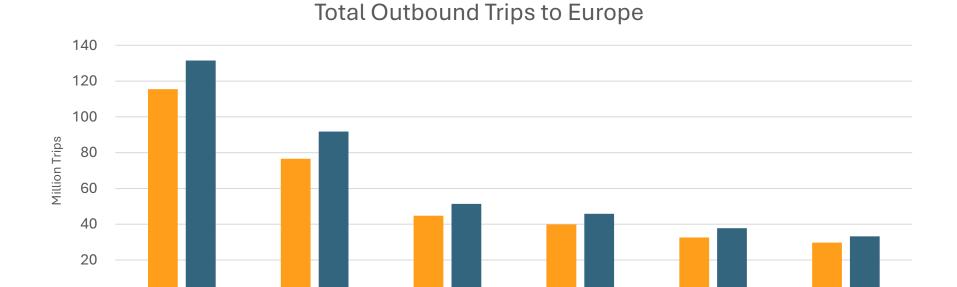
Source: Euromonitor International, Passport Travel



# Flows Forecasts: Source Europe



## Continued growth forecast for all key European source markets



France

2024 2029

Source: Euromonitor International, Passport Travel

Germany

United Kingdom



Spain

Italy

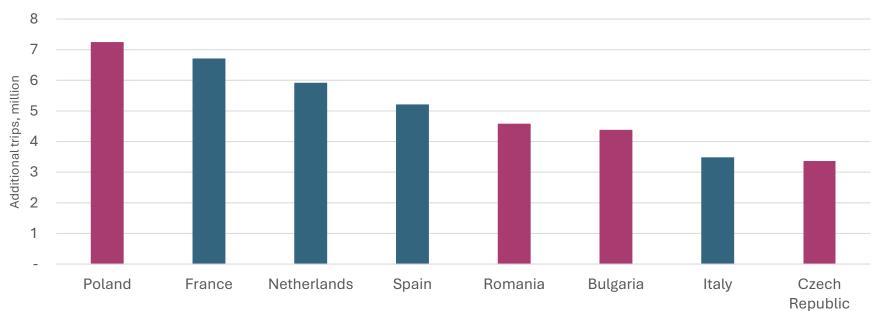
Netherlands

## Forecast: Eastern Europe becoming more important

**East to West** 30 million **East to East West to West** 19 million 68 million West to East 9 million Additional number of trips 2024-29 Source: Euromonitor International, Passport Travel

## Eastern European markets to growing faster than western markets





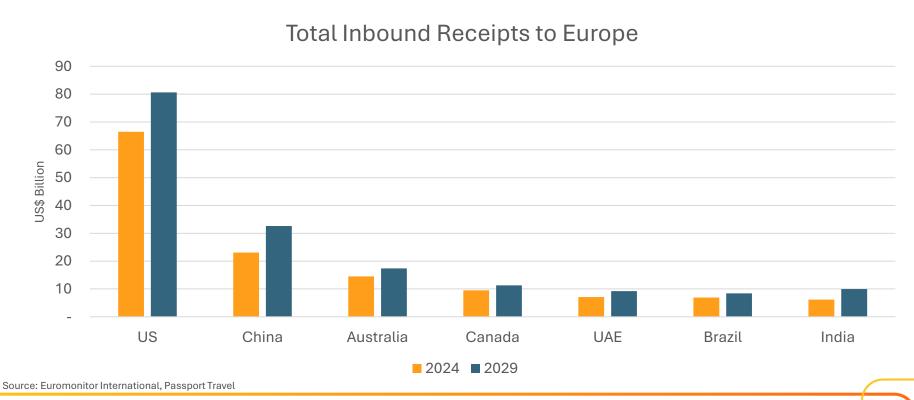
Note: Germany and the UK not included. Source: Euromonitor International, Passport Travel



# Flows Forecasts: International

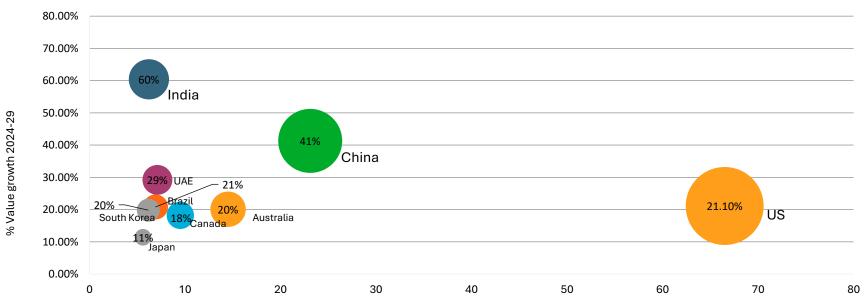


## US and China to remain the leading long-haul source markets



#### India an emerging source market to look out for





Inbound receipts to Europe 2024 (US\$ billion)

Source: Euromonitor International

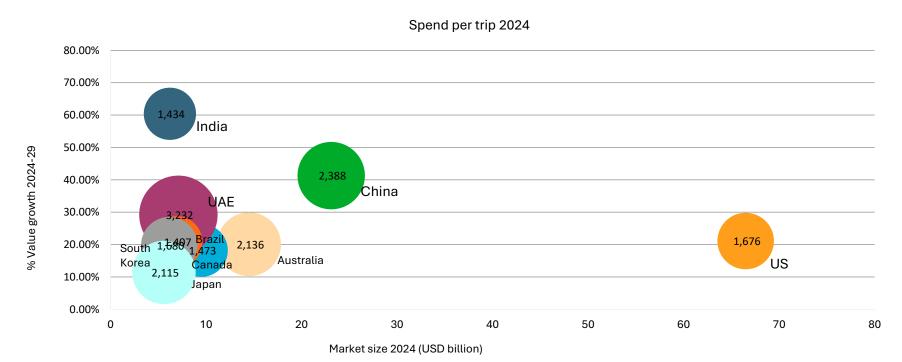
Note: Bubble size indicates size of additional inbound receipts to Europe by source market



Euromonitor International. All rights reserved.

18

## Higher spend per trip from the eastern visitors



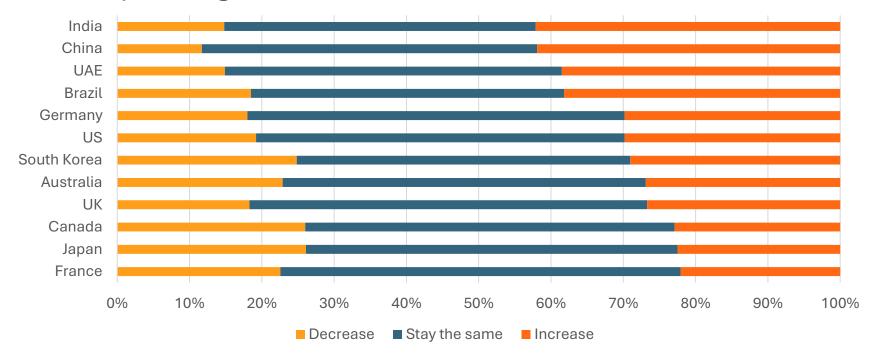
Source: Euromonitor International

Note: Bubble size indicates spend per trip in 2024 in US\$



19

# In the next 12 months do you intend to change any of the following habits? Spending on leisure travel/vacations?



Source: Euromonitor International, Voice of the Consumer: Travel Survey, fielded February to March 2024 (n=:36,341)

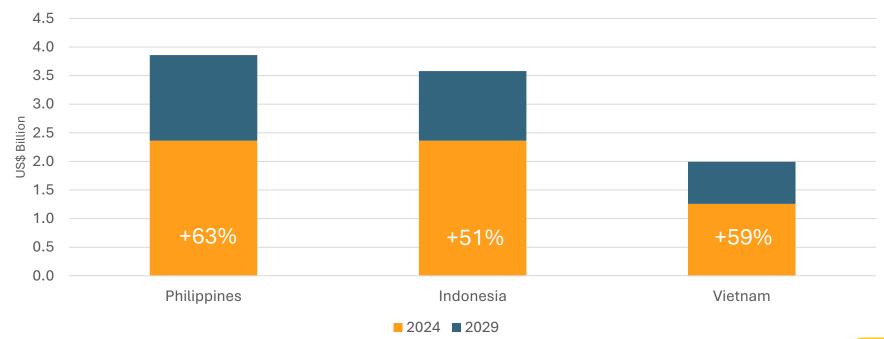
Note: Shown to Respondents who make travel purchases at least occasionally



© 2024 Euromonitor International. All rights reserved.

## The next emerging source markets?

#### Inbound receipts to Europe 2024-2029



Source: Euromonitor International, Passport Travel

## Markets with Potential



## **India: Family and Luxury**

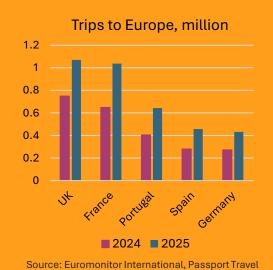
#### **Travel preferences**

57% Travel with children
19% Would spend more on a
family friendly destination

#### **Traveler types**

31% Luxury Seekers22% Adventure Lovers







Alpine destinations also very popular

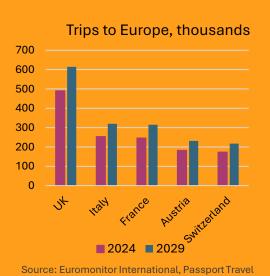


## **UAE: Personalisation**

#### **Travel preferences**

More likely to travel with their children 60%

15% Would spend more on a family friendly destination



#### **Traveler types**

25% Luxury Seekers19% Wellness Worshipers



Personalised service is key



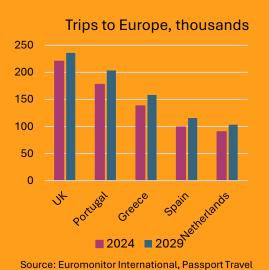


## **SA: Friends & Events**

#### **Travel preferences**

More likely to travel with friends 29%

24% Would spend more on a safe destination



**Traveler types** 

20% Cultural Explorers
Only 4% Luxury Seekers



Sporting & Events major outbound travel drivers



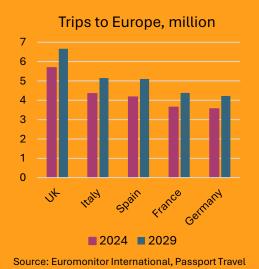
## **US: Relaxation matters**

#### **Travel preferences**

More likely to travel alone 12% 19% Would spend more on relaxation

#### **Traveler types**

Only 9% Luxury Seekers 16% Leisure Seekers 16% Adventure Lovers





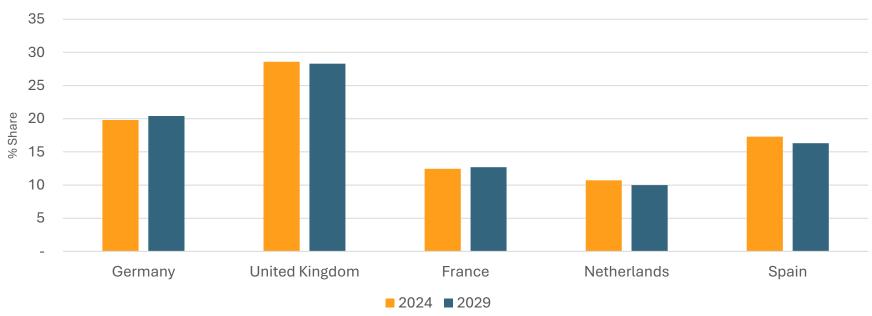
Less interested in booking a packaged trip

# Packaged Holiday Penetration



## Western Europe: Packages will remain resilient



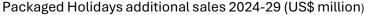


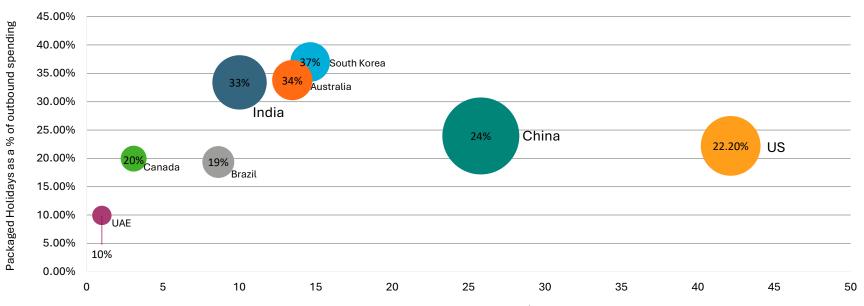
Note: Packaged Holidays may include trips to domestic destinations. Markets ranked by total outbound leisure spending. Source: Euromonitor International, Passport Travel



uromonitor International. All rights reserved.

## International: Asian market rising through packages





Market size of Packaged Holidays 2024 (US\$ billion)

Source: Euromonitor International

Note: Bubble size indicates additional value sale for packaged holidays 2024-29, by source market



© 2024 Euromonitor International. All rights reserved.

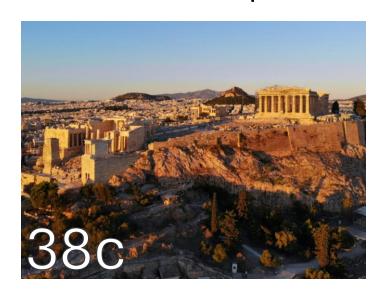
# Cool Tourism The next opportunity?



## Southern to Northern Europe



## MEA to Europe



Temperatures on 15 July 2024

Image source: Unsplash



## **Cool Tourism**

Not just about really cold destinations in the far north of Europe!



Image source: Unsplash



# Requirements to attract Cool Travellers

- Create awareness of the destination
- Connectivity Air, Sea & "Flight Free"
- Lodging capacity
- Value for money

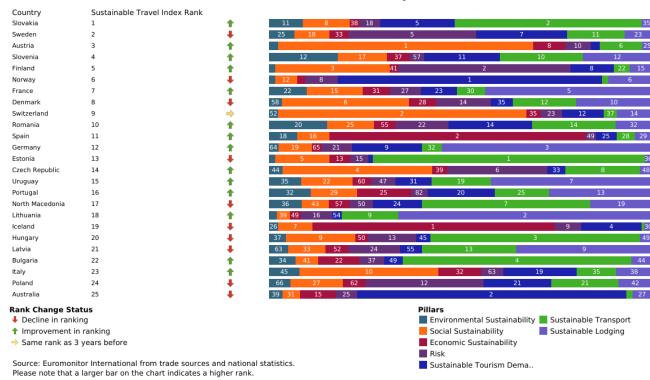


Neringa, Lithuania Image source: Unsplash



## Cool Travel destinations rank high on our Sustainable Travel Index

#### Sustainable Travel Index Rank Breakdown across Countries by Pillars in 2023





© 2024 Euromonitor International. All rights reserved.

## Final thoughts:

- Look out for new markets in APAC
- Find out who their traveller types are
   and what their destination preferences are
- Do not overlook our European home market
- Europe is on track for 1 billion visitors by 2029



# Thank you

Alexander Göransson
Senior Consultant - Travel

alexander.goransson@euromonitor.com

https://www.linkedin.com/in/alexander-goransson/



