



NEW MEMBERS

February 2024

We would like to welcome the 35 organisations who have recently joined our community. This includes **10 new buyer members** covering source markets such as the **Netherlands, United Kingdom & Ireland, North America, South America, Indonesia, Malaysia** and **China**.

These new buyer members specialise in a variety of products, such as **B2C, B2B, FIT, MICE**, as well as **small, medium** and **large groups**.

We urge you to give them a warm welcome by reaching out now or connect with them during our 2024 [B2B workshops](#). To contact the new members directly, simply click on their logo, log in to the password-protected section of the website and access their details.

If you would like to know more about our members, please check out our pages [Members in Numbers](#) and [New members](#) where you can read more about the diversity of our membership. You can search for members via a variety of different criteria through our [advanced search portal](#), only accessible to members.

NEW MEMBER SPOTLIGHT

Success with Tourists from China

Success with Tourists from China a consulting business, led by Rossella Pfundt, specialises in guiding mid-sized European luxury tourism businesses to capture the thriving Chinese tourist market. Our mission is to offer tailor-made support, enabling your business to benefit from this market's immense potential. With over a decade of expertise as a business consultant in the Chinese Market, Rossella, the voice behind the influential 'Crack the China Code' podcast, brings unmatched insights into the preferences of Chinese luxury travelers. Ready to unlock the spending power of Chinese tourists swiftly?

[Click here for more details](#)

**BOOST YOUR 2024 REVENUES:
UNLOCK THE 26.4 BILLION EUROS CHINESE VISITORS WILL SPEND
IN EUROPE WITH OUR EXCLUSIVE CHINESE NEW YEAR DEAL!**

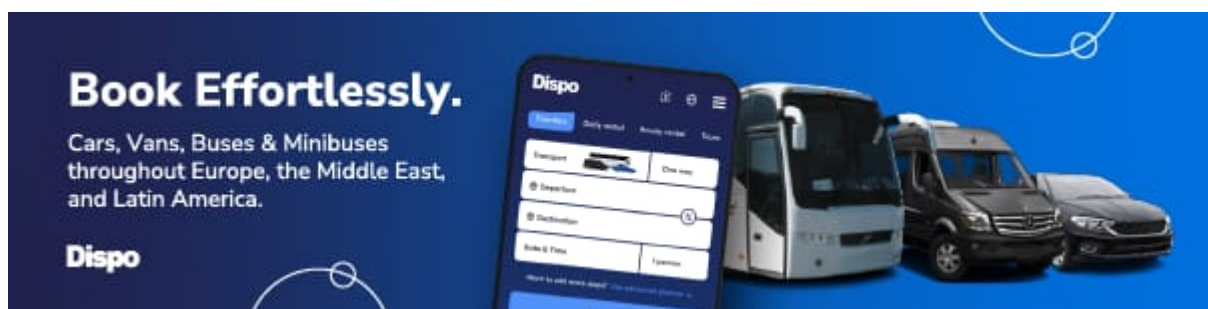


Dispo

Book minibus, bus, van, or car rentals effortlessly through Dispo. Operating in Europe, the Middle East, and Latin America, Dispo offers special wholesale prices tailored for travel professionals. With over a decade of expertise OsaBus creates Dispo emerged as a user-friendly booking platform, streamlining your travel arrangements.

Whether you're planning transfers, group excursions or private tours, Dispo ensures a hassle-free booking experience. Take advantage of our user-friendly platform and discover the convenience of securing reliable transportation at special wholesale rates, making your travel planning a breeze.

[Find out more](#)



New ETOA members can get additional exposure in this New Members Alert, find out more [here](#).

TOUR OPERATORS, WHOLESALERS, AGENTS & OTAs



G Touring

United Kingdom



Holiday Vacations

United States



HOPPER

United States



**YOYO International Travel
Limited**

United Kingdom



Gia Travel UK Limited

United Kingdom



Alexander + Roberts

United States



BETA Travel Limited

United Kingdom



HolidayDiscount Group

BV

The Netherlands



Nuh Travel & Tours SDN

BHD

Malaysia



Rejoined in 2024!

Trip.com

United Kingdom

The ETOA Community includes **over 350 international buyers selling Europe.**

[See who they are.](#)

HOTELS & ACCOMMODATION SERVICES



Einstein St.Gallen

Switzerland



Portuguese Hospitality

Collection

Portugal

Over 120 Hotel and Accommodation services are members.

Check out our other hotels/accommodation members [here](#).

DESTINATIONS



**Vipava Valley Tourist
board**
Slovenia



Jūrmala
Visit Jurmala
Latvia

The ETOA Community includes **over 125 Destinations**.
Discover the full list [here](#).

DMCs



Global Dream Travel
United Kingdom



Green Adventure
Slovenia



Satellite-ES (Supplier)
Bulgaria



Authentic Puglia Tours
Italy



Uniline
Croatia



Palma
Slovenia



Mtours Slovenia
Slovenia



Past & Present Journeys
Albania



Rejoined in 2024!

Como Lake Holiday
Italy

Over **180** DMCs chose ETOA to develop their business and meet new contacts.

See the full list [here](#).

MUSEUMS & VISITOR ATTRACTIONS



Groundline GmbH

Austria



Cooking Ole

Spain



Salzburg Sightseeing

Tours

Austria



COMUNE DI GENOVA

Città di Genova

Italy



Santis Cable Car

Switzerland



Euro Space Center

Belgium



EcoBike

Italy



Austrian Leading Sights

Austria

Over **130 visitor attractions** are part of the ETOA community.

See the full list [here](#).

TRANSPORT SERVICES

London Gatwick Airport

United Kingdom

Connect with **over 50 transport services**.

Check out the full list [here](#).

CONSULTANCIES & BUSINESS SUPPORT



YUPWEGO

France



Success With Chinese

Tourists

Germany



B4B Payments

United Kingdom

Over 25 consultancies and business support companies are members.

Click [here](#) to discover.

Are you interested in getting more exposure for your brand? See your options here:

Branding and promotional opportunities

Get noticed, build prestige and give your brand maximum visibility in the travel trade industry

[More](#)



About ETOA

ETOA is the trade association for better tourism in Europe. We work with policymakers to enable a fair and sustainable business environment, so that Europe remains competitive and appealing for visitors and residents. With 1,100 members

serving 65 origin markets, we are a powerful voice at local, national and European levels. Our members include tour and online operators, intermediaries and wholesalers, European tourist boards, hotels, attractions, technology companies and other tourism service providers ranging in size from global brands to local independent businesses. We are connected with over 30,000 industry professionals across our social media channels.

If you don't want to receive new members alerts, please [click here](#) and your preferences will be updated.



European Tourism Association AISBL (ETOA) | www.etoa.org

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