EUROPEAN TOURISM ASSOCIATION WWW.ETOA.ORG

# NEW MEMBERS

DECEMBER 2023

2023 is coming to an end and over **170 new members have joined in ETOA community this year**, bringing the total number of members up to pre-pandemic levels.

With this email we would like to welcome the over **55 organisations who have recently joined us**. You will see a mix of buyers from across Europe, USA and Australia as well as an interesting mix of suppliers such as DMCs, attractions, hoteliers, transport services, service providers and destinations.

We urge our existing members to give them a warm welcome by reaching out now or connect with them during our 2024 B2B workshops. To contact the new members directly, simply click on their logo, log in to the password-protected section of the website and access their details.

If you would like to know more about our members, please check out our pages Members in Numbers and New members where you can read more about the diversity of our membership. You can search for members via a variety of different criteria through our advanced search portal, only accessible to members.

## NEW MEMBER SPOTLIGHT

### Softrip

Are you piecing together several systems and spreadsheets? In today's travel environment, maintaining a single source of truth for your business is vital. With Softrip, you can have visibility into all areas of the business, from operations to accounting and more. By using our comprehensive set of modules, you can eliminate the need for 3rd party vendors. Partnering with Softrip will automate and simplify your business processes while powering exceptional travel experiences for your customers. The result is growing revenue, reduced operating costs, secured margins, and a significant return on your investment.

**Book a demo with us today!**

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## Trust Payments

Trust Payments is a leader in fintech powering truly innovative customer commerce solutions. We provide on-demand Payments and Commerce services to help businesses grow and scale online, in-store, and on mobile. At Trust Payments we specialise in travel and help operators reduce costs, increase efficiency, and improve approval rates with merchant services for travel businesses. Our full end-to-end travel industry payment solutions ensure secure, speedy collection of guest payments such as booking fees, flight tickets and accommodation deposits.

To learn more, you can visit our dedicated travel web page **here** where you can speak to our team of experts.

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## Easicampers

Embark on your dream road trip with Easicampers, your gateway to adventure!
Our fleet of meticulously maintained campervans ensures a comfortable and stress-free journey, allowing you to explore the beauty of the open road in style. Whether you're a solo traveler, a couple, or a family seeking quality time together, Easicampers has the perfect vehicle for you. Experience the freedom of the great outdoors without sacrificing comfort. Our user-friendly rentals and top-notch customer service make Easicampers the go-to choice for creating lasting memories.

Choose Easicampers, where the journey becomes as memorable as the destination. **Book online** now or visit our website for more details.

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**Goldbrooke - Luxury Lifestyle**

Goldbrooke are a luxury Destination and lifestyle Specialist. We offer exclusive tailor-made experiences and packages for UK and European Destinations for our clients together with bespoke cultural tours and excursions. We are always excited to hear from quality service providers who would like to collaborate with us.

If you are interested, please **contact us** for more information.

*New ETOA members can get additional exposure in this New Members Alert, find out more here.*

## BUYERS

**Civitatis**
Spain

**Global School Alliance**
United Kingdom

**Goldbrooke - Luxury Lifestyle**
United Kingdom

**Odynovo Tours**
Australia

**Satellite - ES**
Bulgaria

**Vagabonda Travel**
United States

**VIT Travel**
Italy

**DMC Point**
United Kingdom

**Go West**
Rejoined in 2023!
United Kingdom

**Twin Group (Buyer)**
United Kingdom

**Avenue Six (Buyer)**
United Kingdom

The ETOA Community includes **over 370 international buyers selling Europe**. See who they are.

## HOTELS & ACCOMMODATION SERVICES

**Apukka Resort**
Finland

**Ligula Hospitality Group**
Sweden

**The Old Manse of Blair**
United Kingdom

Check out our other hotels/accommodation members **here**. With **over 120 members**, you will have the choice between hotel chains, hostels, boutique and independent hotels around Europe.

## DESTINATIONS

**Patronato Provincial de Turismo Costa Blanca**
Spain

**Liguria Together**
Italy

**Destination Soča Valley**
Slovenia

**Goriska Brda**
Slovenia

**Kranjska Gora**
Slovenia

**Turizem Radovljica**
Slovenia

**Swedish Lapland**
Sweden

**Tourism Bled**
Slovenia

Connect with **over 120 destinations who are members of ETOA**. Check out the full list here and find out how we work with destinations here.

## GROUND HANDLERS, LOCAL TOUR OPERATORS & DMCs

**AC Tours Ireland**
Ireland

**Aurea Travel**
Italy

**Italy Pass**
Italy

**Montenegro Tourist Service DMC**

Montenegro

**Food Tour Europe**

Italy

**Twin Group (Supplier)**

United Kingdom

**Transfer 1**

Estonia

**Untracked Italy**

Italy

**UTG Experience**

France

**White's Tours**

Ireland

**Destination Europe**

The Netherlands

**Leptis Tour**

Italy

**Switzerland Travel Centre**

Switzerland

Rejoined in 2023!

**Discovering Spain**

Spain

Rejoined in 2023!

**Venice Tours**

Italy

Rejoined in 2023!

**VIT (Supplier)**

Italy

Rejoined in 2023!

**Over 180** DMCs chose ETOA to develop their business and meet new contacts. See the full list **here**.

## VISITOR ATTRACTIONS

**Ascot Racecourse**
United Kingdom

**Bus Whisky Distillers**
The Netherlands

**Christ Church Cathedral**
Ireland

**Parfumerie Galimard**
France

**OCEANOGRÀFIC**
Spain

**Tour de BonTon**
The Netherlands

**Accueil et Tradition**
Belgium

**Vienna Supreme Concerts**
Austria
Rejoined in 2023!

**Hola Barcelona**
Spain
Rejoined in 2023!

**Over 130 visitor attractions** are part of the ETOA community. See the full list **here**

## TRANSPORT SERVICES, CRUISE & RAIL EXCURSIONS

**Bucintoro Viaggi**
Italy

**RentaBus**
The Netherlands

**Doolin Ferry**
Ireland

**Pullman Tours**

Switzerland

**SJ**

Sweden

Connect with **over 80 transport services/cruise/rail excursion providers**. Check out the full list here.

## TRAVEL TECHNOLOGY & DIGITAL SERVICES

**BeAgent**

United Kingdom

**Bold Digital Comms**

Spain

**Softrip**

United States

**Trust Payments**

United Kingdom

## TICKETING SERVICES & MARKETING CONSULTANCIES

**Ticketpipe**

United Kingdom

**The Adventure Connection**

United Kingdom

Access the full list of tourism suppliers **here**.

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Are you interested in getting more exposure for your brand? See your options here:

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**About ETOA**

ETOA is the trade association for better tourism in Europe. We work with policymakers to enable a fair and sustainable business environment, so that Europe remains competitive and appealing for visitors and residents. With 1,100 members serving 65 origin markets, we are a powerful voice at local, national and European levels. Our members include tour and online operators, intermediaries and wholesalers, European tourist boards, hotels, attractions, technology companies and other tourism service providers ranging in size from global brands to local independent businesses. We are connected with over 30,000 industry professionals across our social media channels.

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*If you don't want to receive new members alerts, please click here and your preferences will be updated.*

**European Tourism Association AISBL (ETOA) |** www.etoa.org

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