Cymru Wales - Inbound Prospects & Opportunities

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Today. Inbound Prospects for Wales:

1. Inbound Research

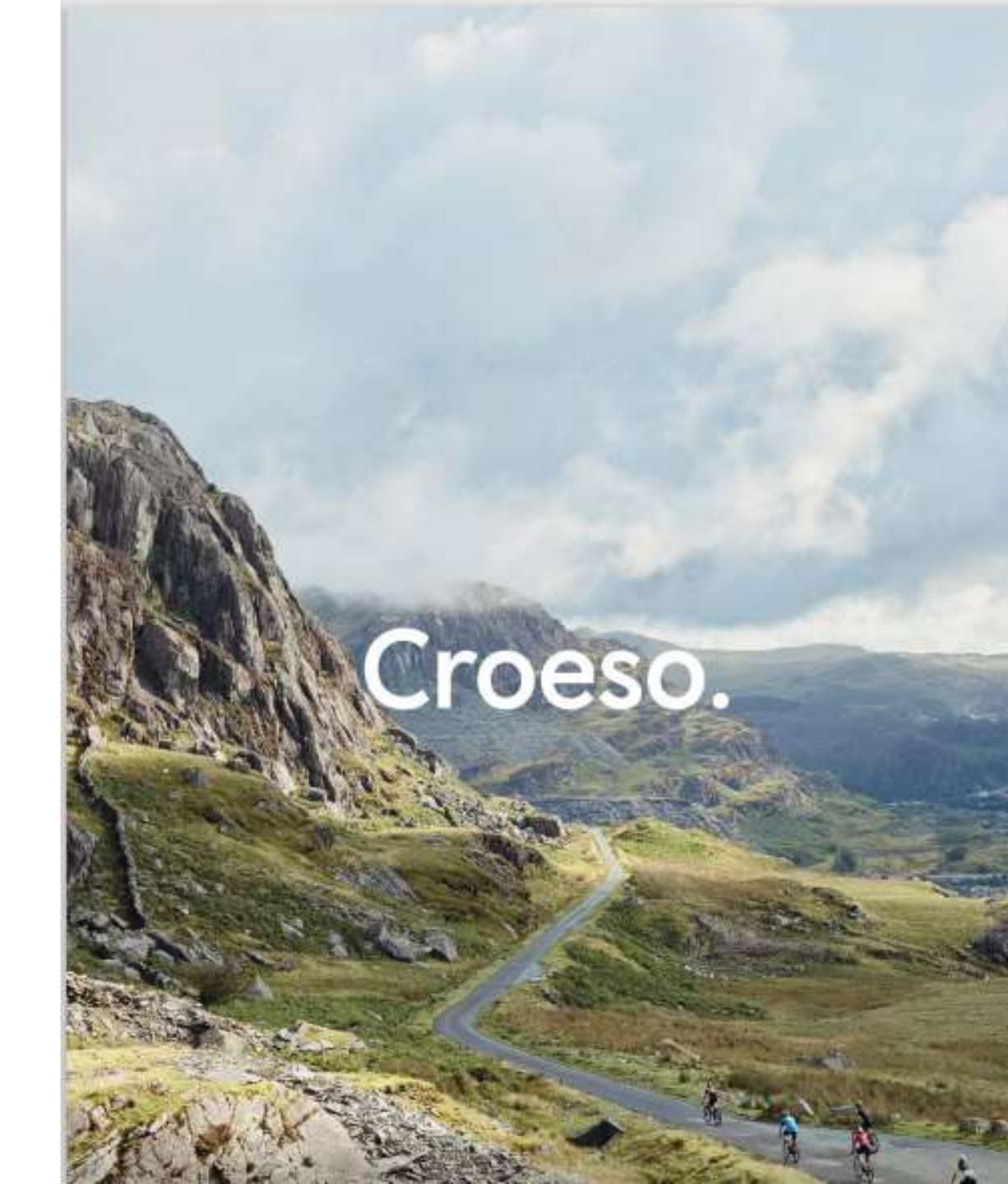
2. Opportunities - Context:

- Strategic priorities
- Cymru Wales nation brand
- Wales in the spotlight

3. Opportunities – Themes & Products:

- Pillars and themed year
- New accommodation & products



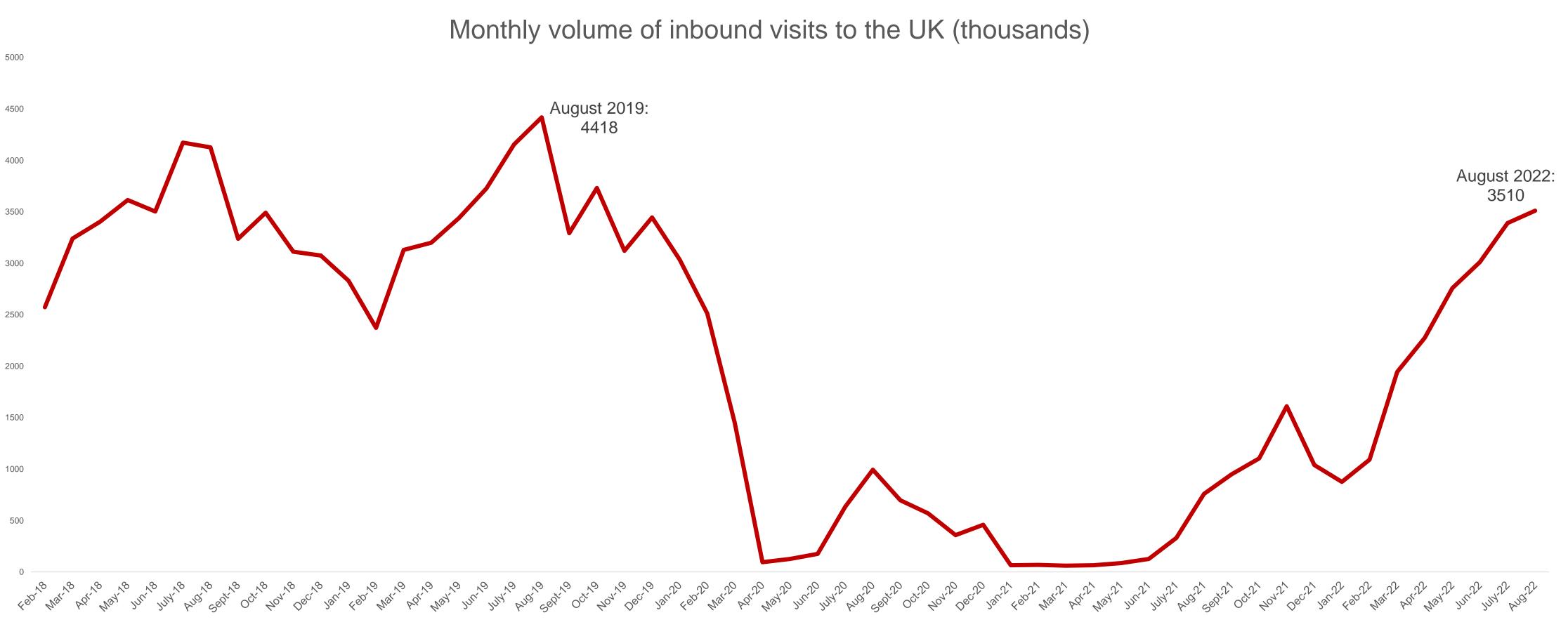


Ymchwil. Research.





Overall inbound spend : In the 8 months to August 2022 inbound visitors to the UK spent a total of £16.0 billion.



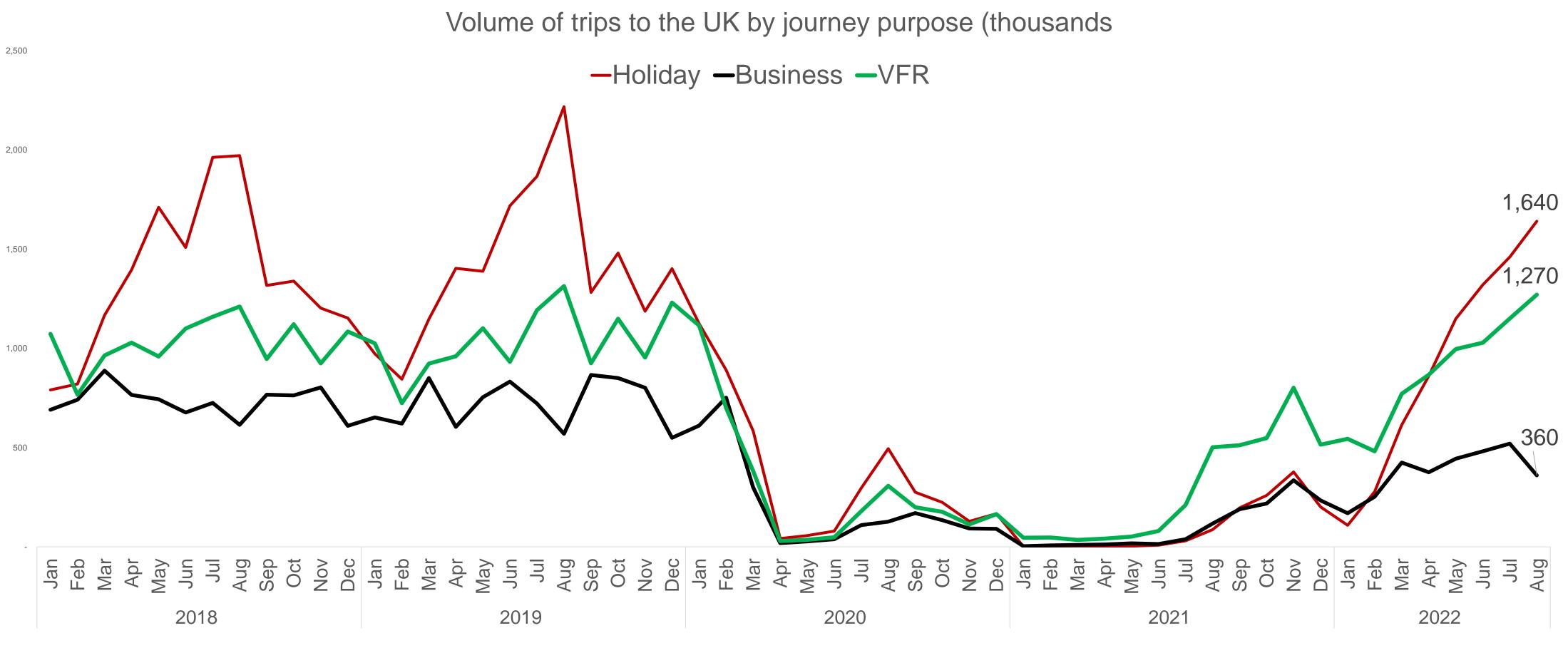
Source IPS: Between January to August 2022 – the ONS were unable to restart interviewing at Eurotunnel during this period due to COVID-19 restrictions so data for this timeframe excludes travel via this port.

Inbound volumes to the UK have seen a strengthening recovery in the first 8 months of 2022 with 18.8m trips taken January to August.





Inbound VFR visitor volumes to the UK have recovered at the fastest rate followed by inbound holidays. Inbound business trips are recovering more slowly.

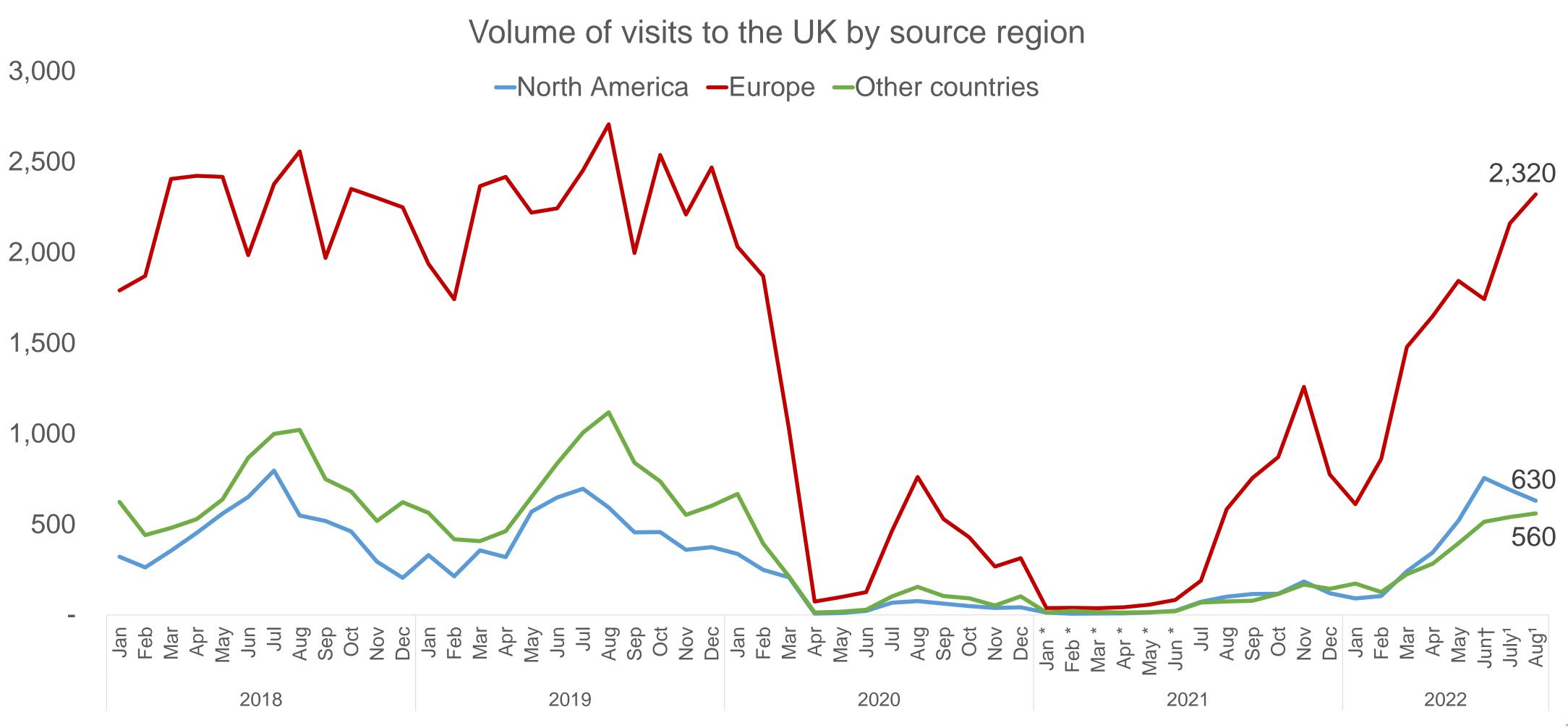


Source IPS: Between January to August 2022 – the ONS were unable to restart interviewing at Eurotunnel during this period due to COVID-19 restrictions so data for this timeframe excludes travel via this port.





Recovery of inbound trips to the UK has been led by North America and Europe



Source IPS: Between January to August 2022 – the ONS were unable to restart interviewing at Eurotunnel during this period due to COVID-19 restrictions so data for this timeframe excludes travel via this port.





2021 visits and spend to the U.K. by selected markets

Visits (in thousands)

		-
Country of residence	2021	2021 sample
Irish Republic	708	2,296
France	677	1,620
USA	663	3,065
Spain	525	1,607
Germany	390	1,299
Poland	337	687
Netherlands	273	788
Italy	256	736
GCC*	233	983
Romania	191	417
Switzerland	164	592
Belgium	159	369
Canada	128	555
Sweden	117	420
Denmark	102	353
Norway	75	240
India	58	252
Australia	24	108
Russia	23	107
Brazil	19	84
China	15	103
Hong Kong	12	75
Japan	10	61
New Zealand	9	48

Spend (£m) by Selected Markets

Country of residence	2021	
USA	£783	3
GCC*	£710	
France	£420	
Spain	£297	
Irish Republic	£294	2
Germany	£235	
Italy	£174	
Canada	£148	
Netherlands	£145	
Switzerland	£143	
China	£141	
Belgium	£120	
India	£116	
Romania	£114	
Poland	£108	
Sweden	£78	
Norway	£63	
Denmark	£62	
Hong Kong	£43	
Australia	£35	
Brazil	£25	
Japan	£19	
Russia	£19	
New Zealand	£17	

2021 sample

- 3,065 983
- 1,620
- 1,607
- 2,296
- 1,299
- 736
- 555
- 788
- 592
- 103
- 369
- 252 417

687

420

240

353

75

108

84

61

107

48

Large established markets in Europe and USA led the start of the recovery in 2021

- The top inbound markets for visits to the U.K. in
 2021 were the Irish Republic, France, USA, Spain and Germany.
- The top inbound markets to the UK for spend in
 2021 were the USA, GCC, France, Spain, the Irish
 Republic and Germany.
- GCC* includes Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and the United Arab Emirates (UAE).

*Source: IPS 2021*2021 – data published for 2021 should be interpreted with the caveats that no data was collected for those travelling to the UK by Eurotunnel and data for those travelling via Dover was only collected from Q3. In addition, no estimates are included for any travel across the Irish border.



Large established markets in Europe and USA have led the recovery in inbound trips to the UK in 2021 and 2022

Visits (000)

Rank 2022	Country of residence	Rank 2 019	Jan-June 2022 (Thousands)	Jan-June 202 Spend (£m)
1	USA	1	1714	£2,214
2	France	2	1326	£682
3	Irish Republic	4	1061	£444
4	Germany	3	824	£503
5	Spain	5	756	£360
6	Netherlands	7	642	£327
7	Poland	8	468	£121
8	Italy	6	454	£262
9	Switzerland	11	350	£260
10	GCC*	20	341	£884
11	Romania	12	284	£115
12	Belgium	9	277	£165
13	Australia	10	223	£385
14	India	16	198	£253
15	Denmark	17	164	£82
16	Norway	18	158	£121
17	Canada	14	343	£345
18	Sweden	15	191	£118
19	Brazil	28	108	£116
20	New Zealand		39	£51
21	Japan	23	24	£39
22	Hong Kong	22	22	£37
23	Russia		18	£12
24	China	13	15	£55



Same markets leading the recovery in 2021 and 2022

- The top inbound markets for visits to the U.K. between January and June 2022 were the same as in 2021, but USA generated highest volume, followed by France, Irish Republic, Germany and Spain.
- The top inbound markets to the UK for spend between January and June 2022 were the USA, GCC*, France, Germany, Irish Republic.
- GCC* includes Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and the United Arab Emirates (UAE).

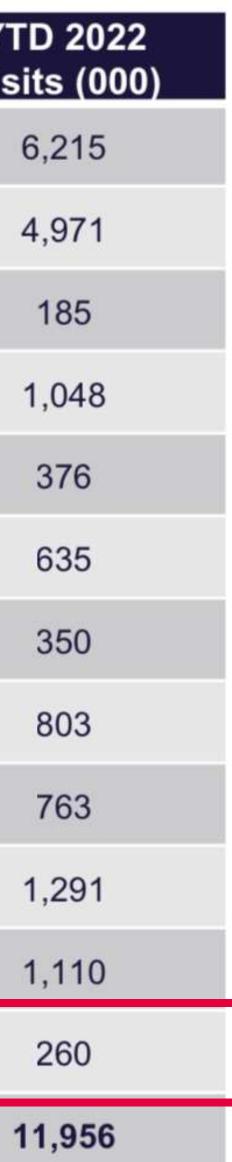
Source IPS January to June 2022 – the ONS were unable to restart interviewing at Eurotunnel during this period due to COVID-19 restrictions so data for this timeframe excludes travel via this port.





Recovery in inbound trips is underway across most areas of the UK

Region	Q1 2022 Visits (000)	Q2 2022 Visits (000)	Y1 Vis
London	1,935	4,280	
Rest Of England	1,738	3,233	
North East	46	138	
North West	341	707	
Yorkshire	137	238	
West Midlands	232	403	
East Midlands	139	210	
East Of England	ast Of England 323 480		
South West	221	542	
South East	414	877	
Scotland	276	834	
Wales	74	186	
Total UK	3,911	8,045	



Wales 2019 Trips 1.02 million Spend £515 million



Trips

Top 10 countries of origin of International Visitors by volume of trips (thousands) to Wales – Three Year Average 2017-2019

Wa	les		
All Visits	1,041	All Visits	100%
Ireland	164	Ireland	16%
USA	108	USA	10%
Germany	80	Germany	8%
France	73	Australia	7%
Netherlands	58	Netherlands	6%
Australia	53	Poland	5%
Spain	47	France	4%
Italy	41	Spain	4%
Poland	36	Switzerland	3%
Canada	31	Canada	3%

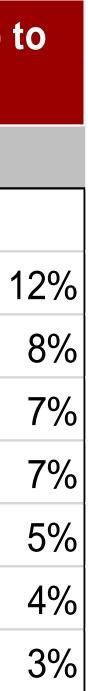
*Source: IPS 2017-2019

Spend

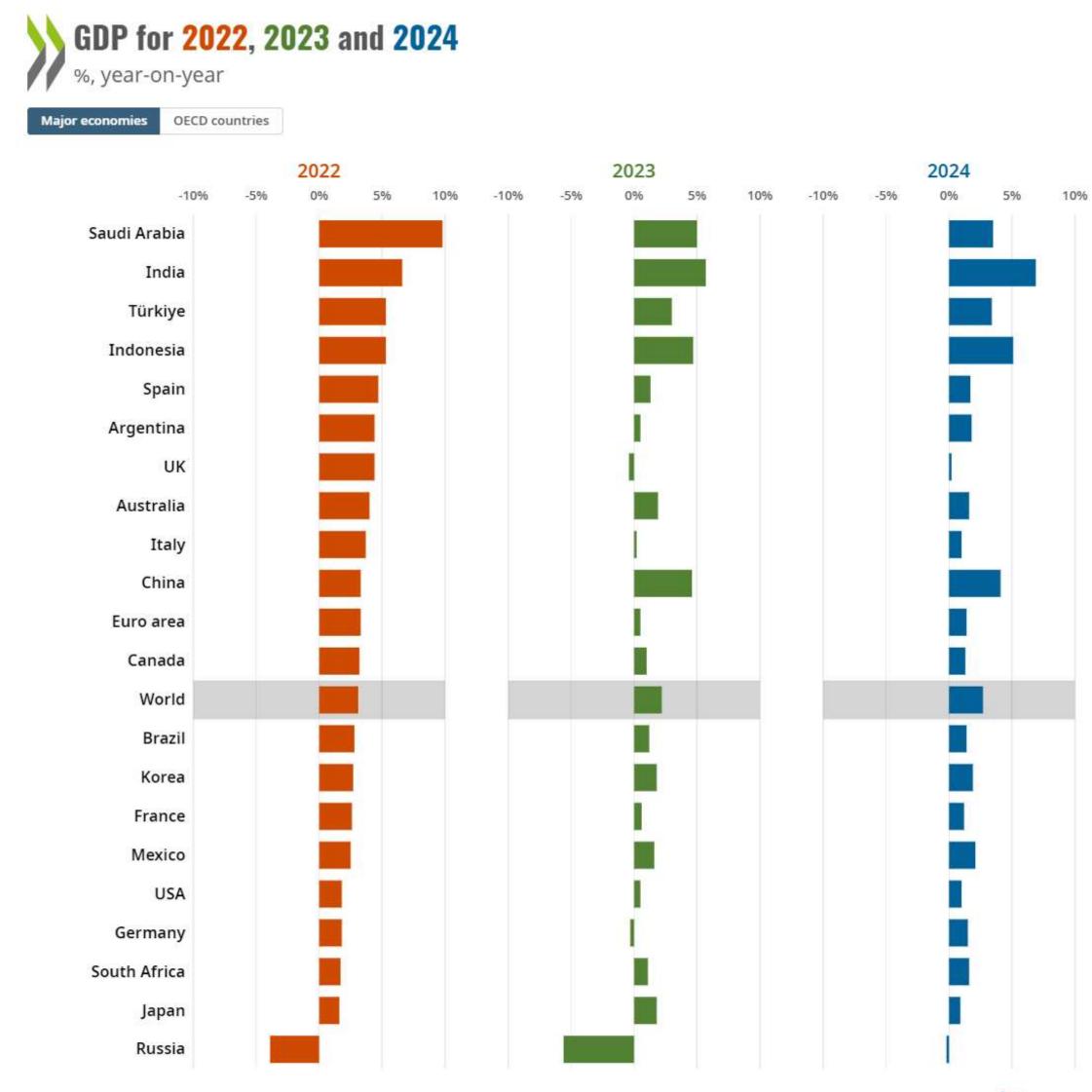
Top countries of origin of International Visitors by spend (£ millions) to Wales – Three Year Average 2017-2019

Wales		
All markets	448.4	
USA	51.9	USA
Irish Republic	37.2	Irish Republic
Germany	32.9	Germany
Australia	30.3	Australia
France	21.7	France
Netherlands	17.5	Netherlands
Spain	15.4	Spain

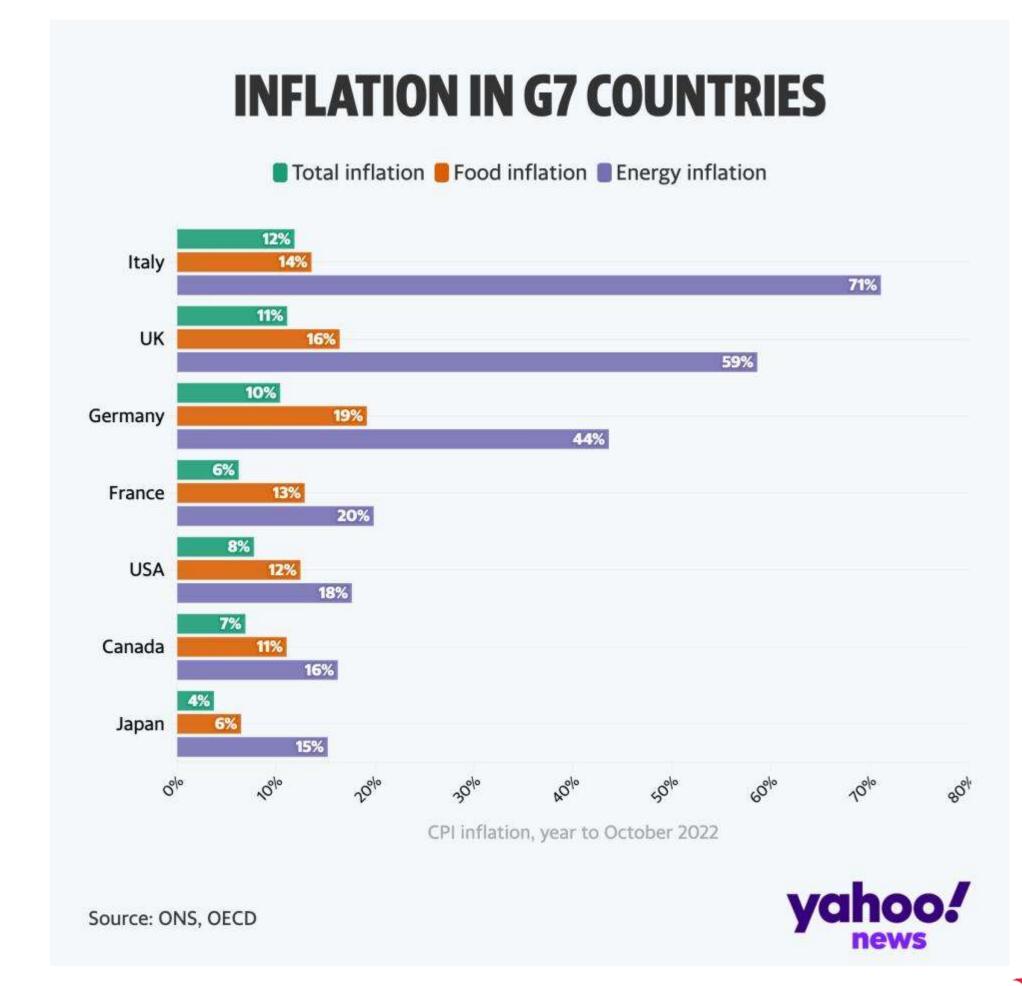




Rising inflation and low growth is likely to impact the rate of recovery for international travel, and if they do travel, many consumers are likely to be value and budget conscious.









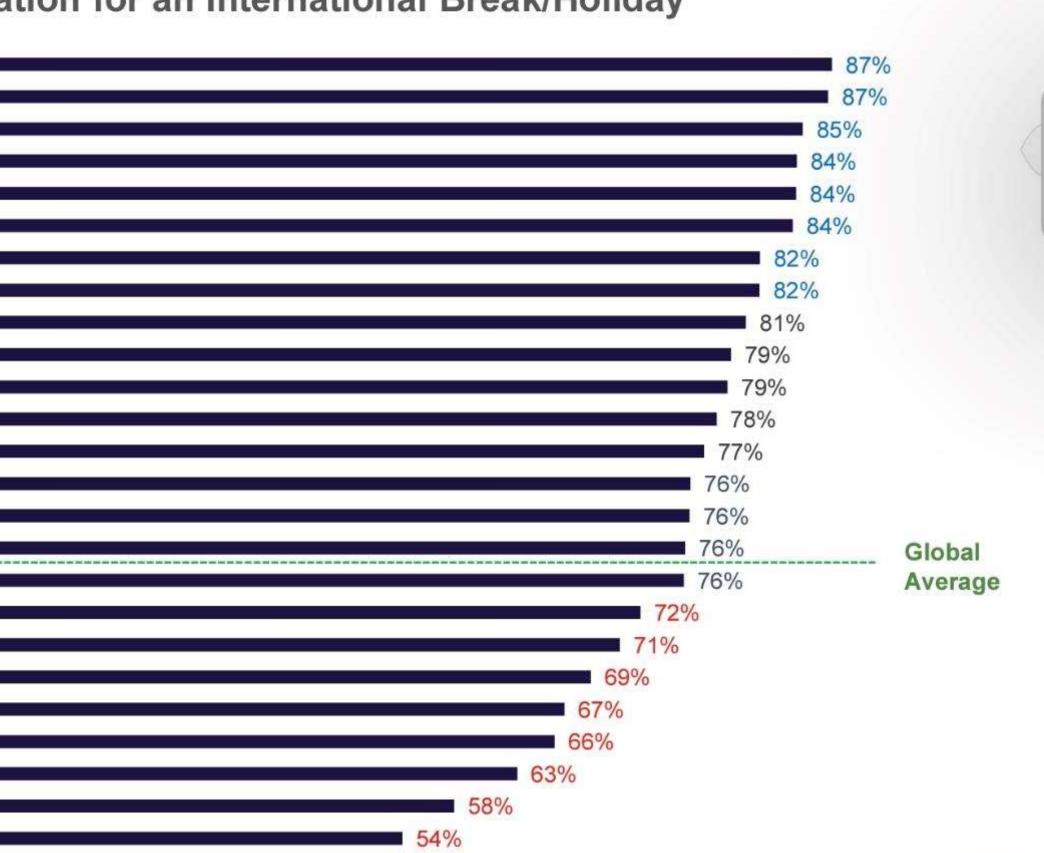


Value <u>AND</u> Money will be key drivers for 2023

Drivers of Influence in Selecting an Destination for an International Break/Holiday

Offers good value for money
Is a welcoming place to visit
I can roam around visiting many types of places
Is good for relaxing, resting, recharging
There is beautiful coast and countryside to explore
It's easy to get around once there
Offers lots of different experiences in one destination
There is a good variety of food and drink to try
It's easy to get to
It has experiences I can't have anywhere else
There are vibrant towns and cities to explore
Is a place where I can explore history and heritage
Is good for seeing famous sites, places, ticking off the 'must do' list
Is a mixture of old and new
Is inclusive and accessible for visitors like me
Is good to visit at any time of year
It has surprising and unexpected experiences
Has an interesting mix of cultures from around the world
There are interesting local people to meet
It offers the opportunity to travel sustainably/responsibly
A place recommended by friends or family
Has a thriving arts and contemporary culture scene
A good place for treating myself, e.g. premium brands, gourmet food, etc.
If I don't visit soon, I'd miss out
Offers experiences I want to share on social media

D3. Please tell us how important each of the following considerations are in choosing a destination for an international break or holiday? (7 point-scale where 7 = 'extremely important' and 1 = 'not at all important'; Blue figures are significantly higher; Red significantly lower Base N=22,840 Weighted global



10



18

kubi kalloo



The consumer is seeking advise and information on how to travel sustainably, ways of immersing themselves in the local destination, as well as flexibility around travel and bookings.

2023-Euronews-Travel-Trend-Report-1 PDF

to Q L

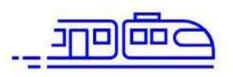


Source 2023 Travel Trends, Euronews-travel

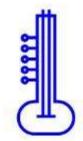
Types of sustainability information consumers want to see during their trip planning process.¹⁴



Recommendations for locally owned businesses/restaurants



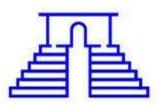
Transportation options with lower environmental impact



Information on how to best engage with local cultures and communities



Environmentally conscious lodging/accommodations



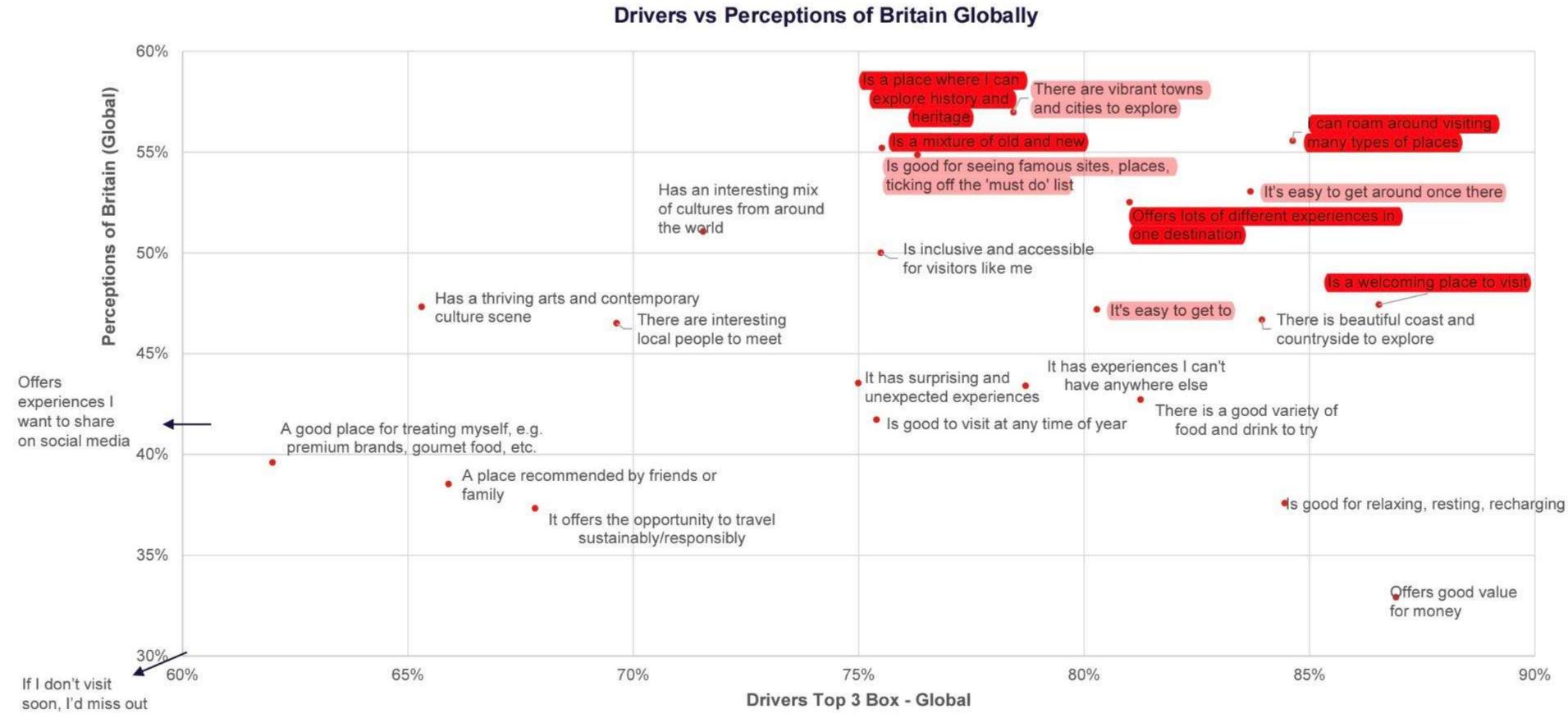
Recommendations for destinations that support indigenous cultures and heritages

¹⁴Expedia Group Media Solutions, <u>Sustainable Travel Study</u>, 2022 ¹⁵Expedia Group, traveler reviews data, January-September 2022





Britain is most strongly associated as a destination offering history and heritage, vibrant towns/cities, famous sites and a place to roam around different destinations, which are important considerations for visitors choosing destinations



E1. Britain perceptions mapped against D3. Drivers for International Tourists; Total base size N=22,840; Global weighting applied

Source VisitBritain MIDAS research survey of 29 inbound markets to UK March-April 2022.

Britain strengths

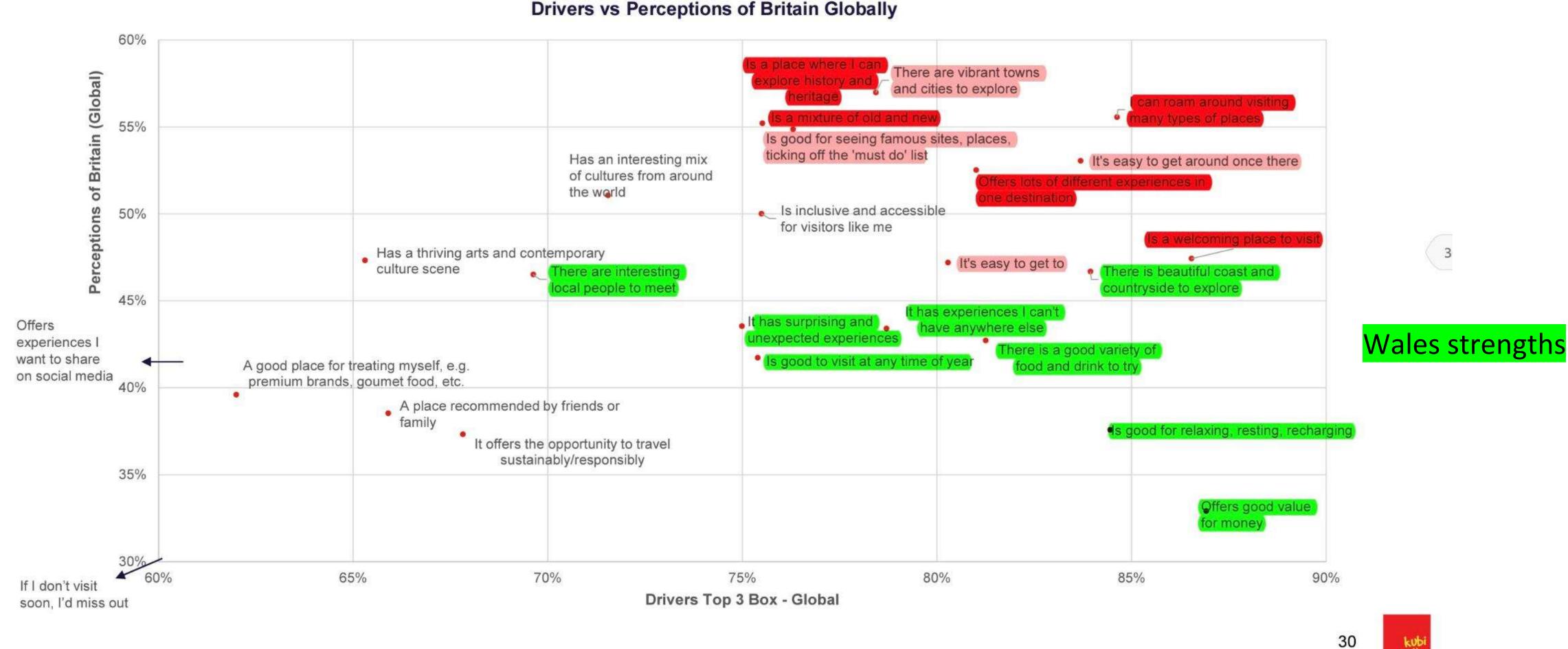
30







Britain has some notable weaknesses around value, welcome and it is not seen as a relaxing destination with natural beauty and variety of food; these are things that Wales offers and can strengthen the overall visitor experience and perceptions of Britain.



Source VisitBritain MIDAS research survey of 29 inbound markets to UK March-April 2022.





Diwydiant Deithio

Travel Trade

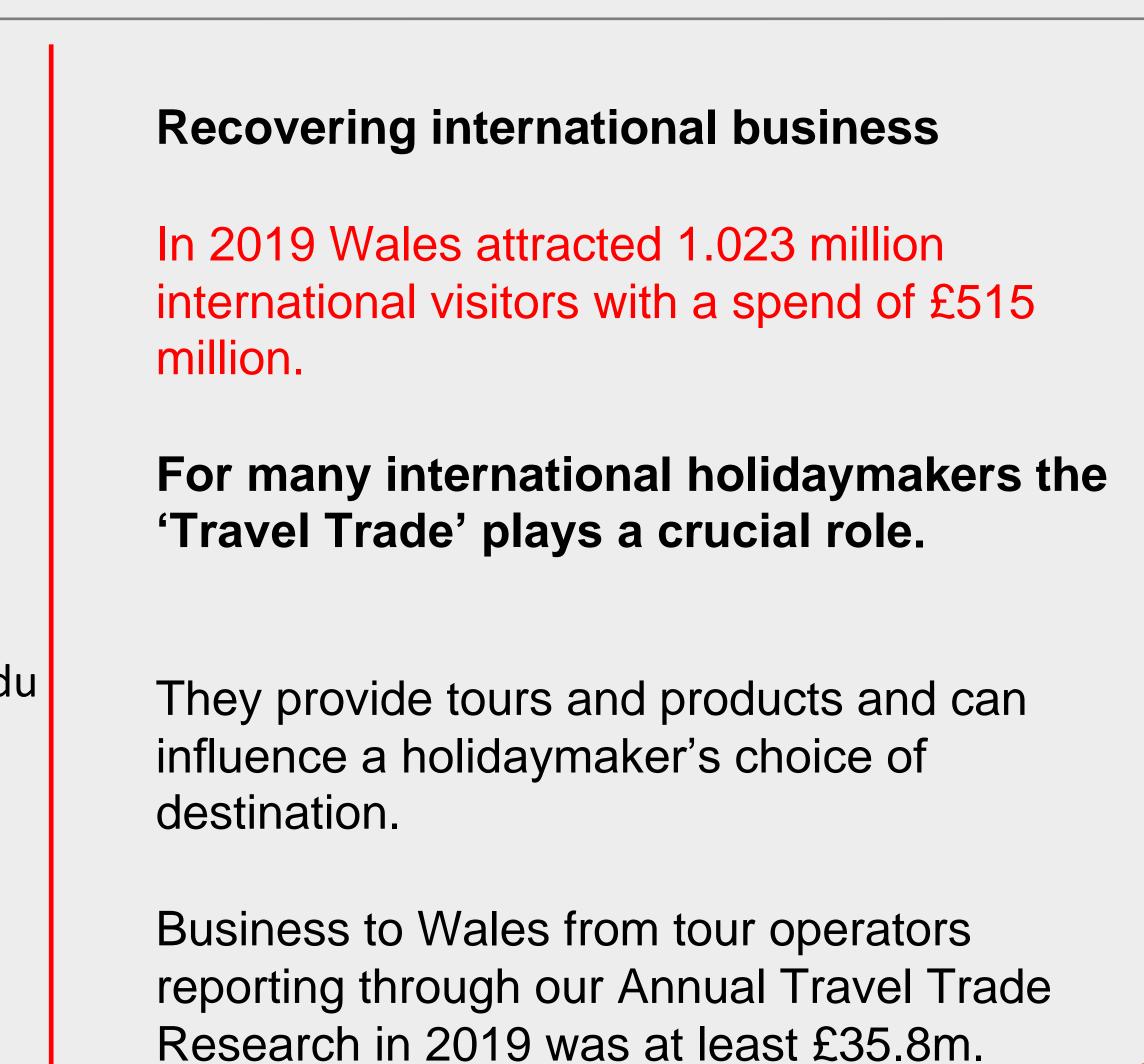
Adfer busnes rhyngwladol

Yn 2019 denodd Cymru 1.023 miliwn o ymwelwyr rhyngwladol gyda gwariant o £515 miliwn.

I lawer o bobl sy'n mynd ar wyliau rhyngwladol, mae'r 'Diwydiant Deithio' yn chwarae rhan hanfodol.

Maent yn darparu teithiau a chynhyrchion a gall ddylanwadu ar ddewis cyrchfan i bobl sy'n mynd ar eu gwyliau.

Roedd busnes i Gymru gan weithredwyr teithiau a oedd yn adrodd drwy ein Hymchwil Masnach Deithio Flynyddol yn 2019 yn o leiaf £35.8m.

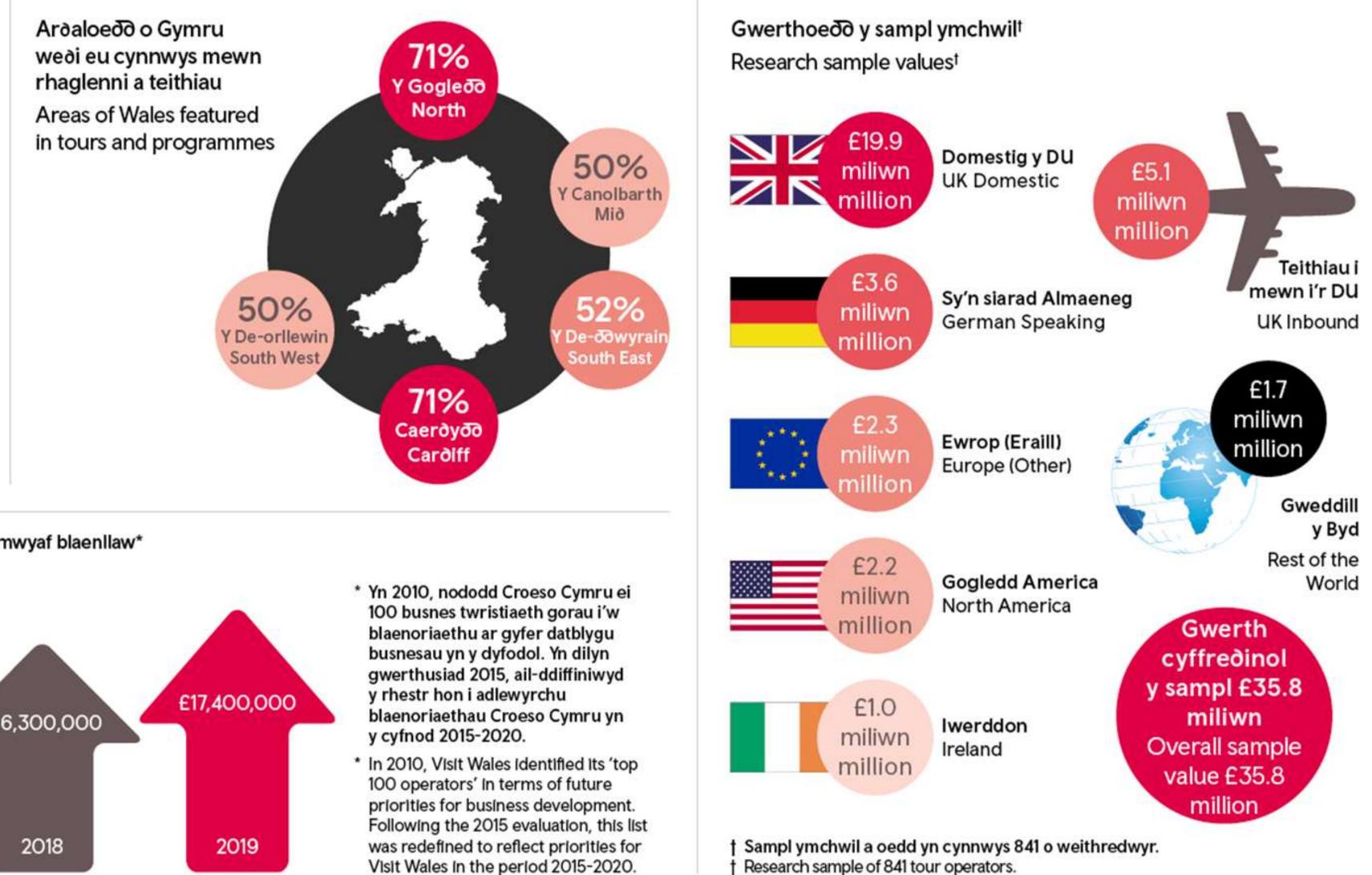




Gwerth busnes y 100 gweithredwyr mwyaf blaenllaw* a ddylanwadwyd arnynt gan Croeso Cymru yn 2019.

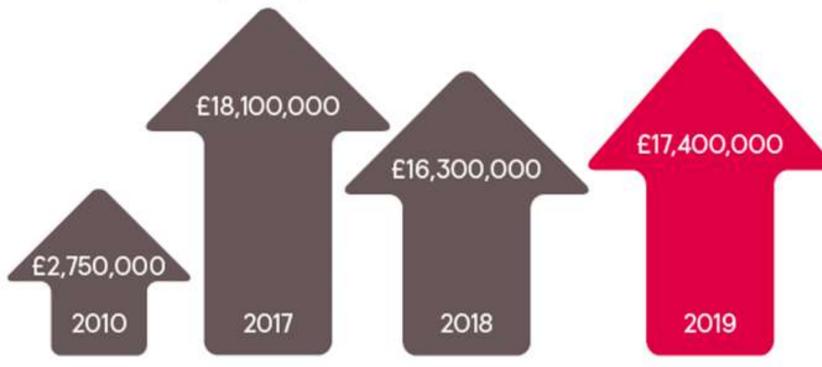
Value of business from top 100 operators* influenced by Visit Wales in 2019.

£10.4m



Twf yng ngwerth y 100 gweithredwyr mwyaf blaenllaw*

Growth in value of top 100 operators*



- Visit Wales in the period 2015-2020.

Ffigurau 2019 / Figures 2019





Featuring Wales from 2023 onwards

Mixed levels of future interest



Greater interest found among European operators – more certainty over their European plans at time of interviewing – 36% with 'strong interest' in Wales and 37% with 'some interest'

Among long haul operators, 30% 'don't know yet'

"We currently don't offer any Wales products but are planning to introduce the destination into our programme in 2023" German operator

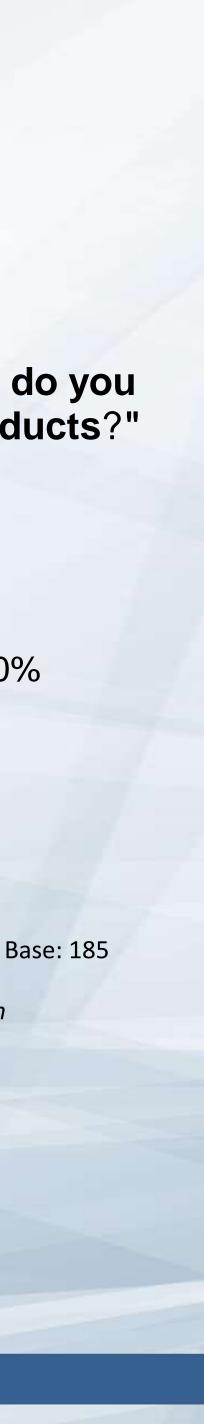
> "There have been many travel programmes and documentaries showing Wales recently, and these have sparked up a lot of interest here in Canada" Canadian operator

Annual Travel Trade Research 2021 – 22

Q16 "From 2023 onwards, how much interest do you have in developing or selling more Wales products?"



Q16 has been asked to all except those no longer featuring Britain





Seasonal spread

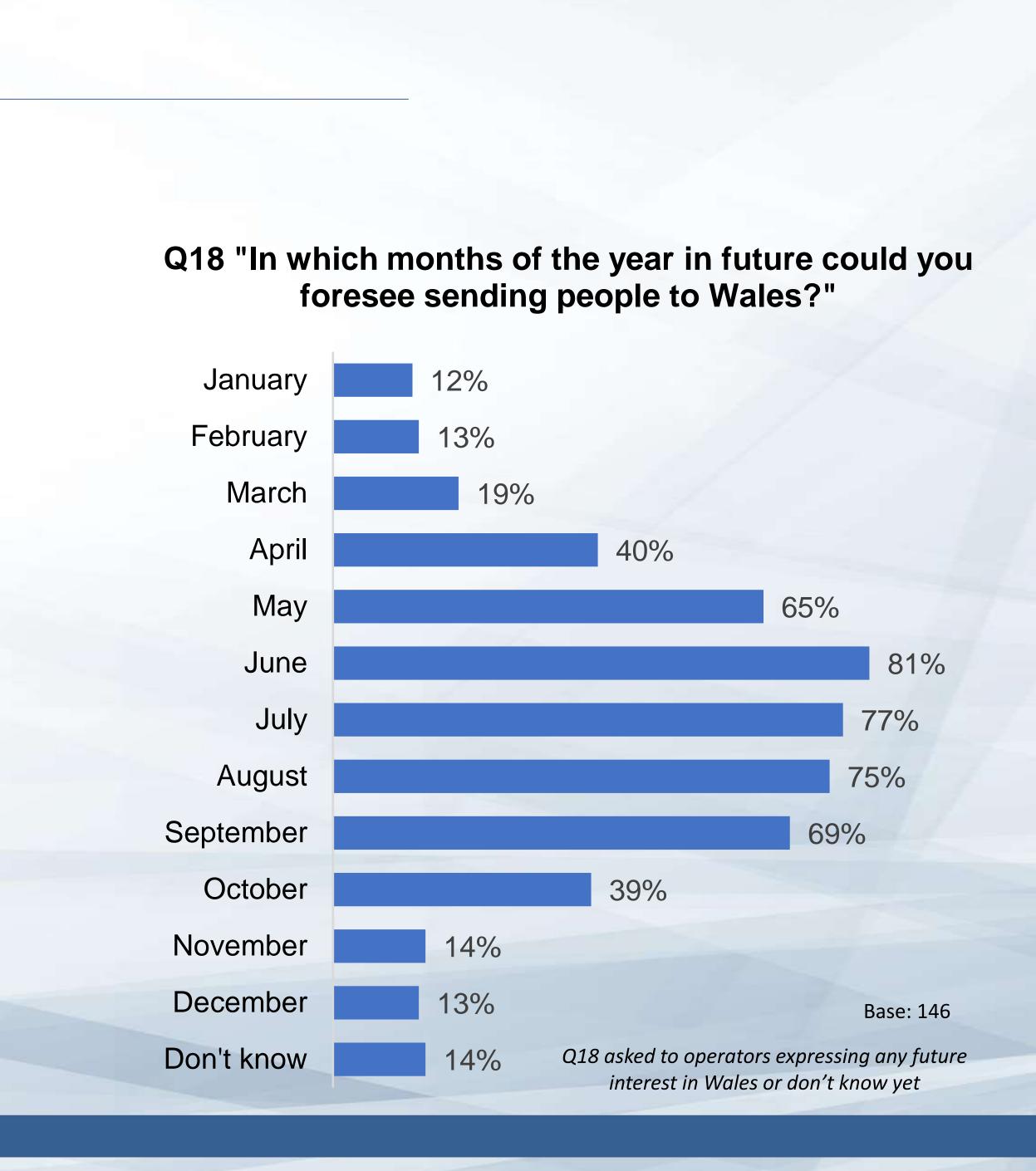
Potential to attract more interest outside of summer

- Achieving seasonal spread is also part of Visit Wales' remit
- Interest in Wales among tour operators is high in summer
- Perhaps more could be done to attract travel trade business at other times of year when occupancy rates are lower



Annual Travel Trade Research 2021 – 22

foresee sending people to Wales?"





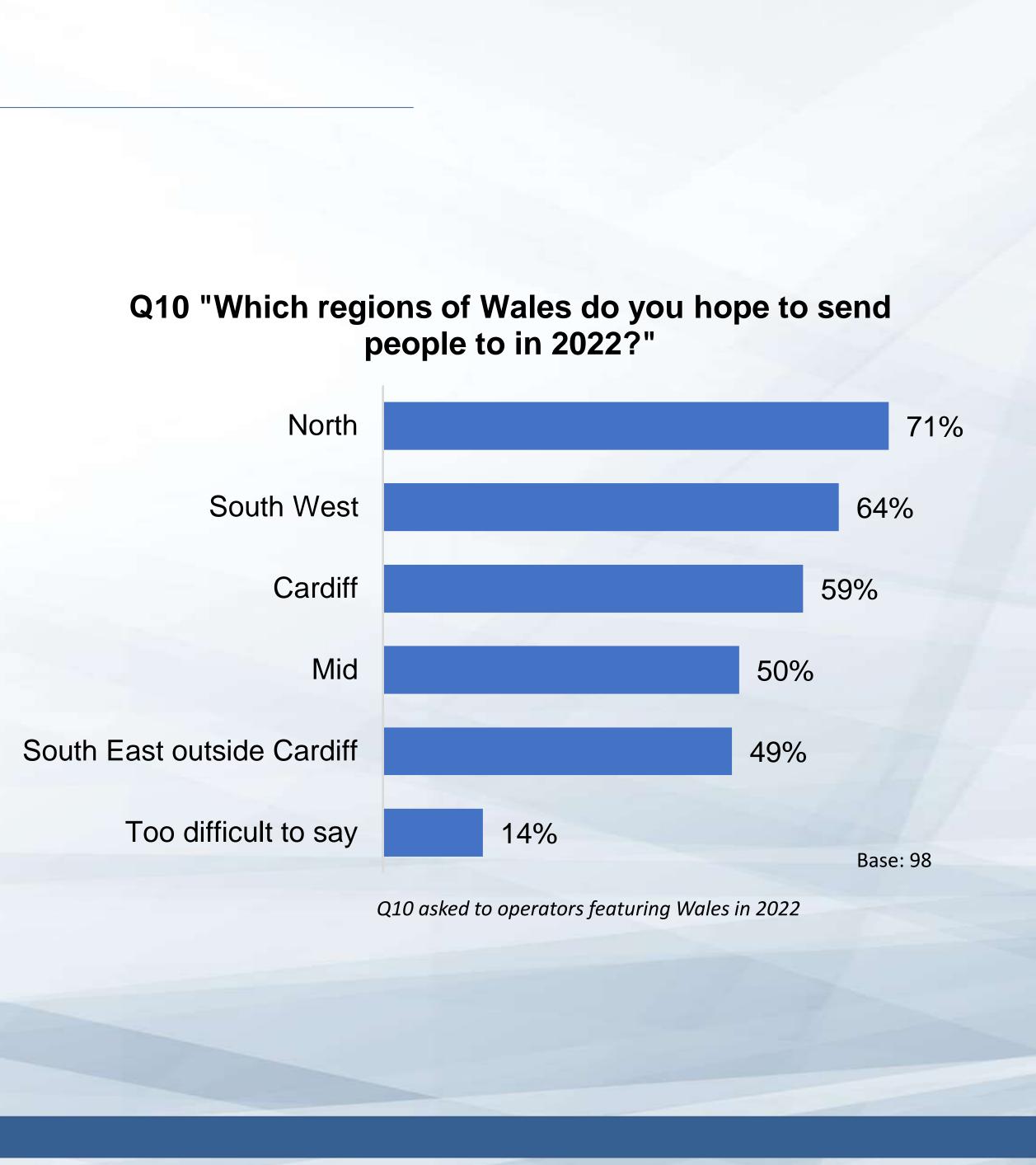
Regions of Wales featured in 2022

Reasonable spread across Wales

- One part of travel trade team's remit is to achieve regional spread across Wales
- All regions are benefiting from overseas travel trade business

"People go to do all the tourist things and Wales has many castles – the Americans love castles" US operator

Annual Travel Trade Research 2021 – 22





Opportunities.





Strategic context.

Welcome to Wales: priorities for the visitor economy 2020-2025.

Still provides strong foundations for the sector and a clear sense of direction for mid to longer-term recovery.

Tourism that does good.

Tourism that supports our communities and cares for our land.

That's mutually beneficial to visitors and citizens.

And that provides year-round sustainable jobs in all parts of our country.

Welcome to Wales: priorities for the visitor economy 2020 to 2025 | GOV.WALES

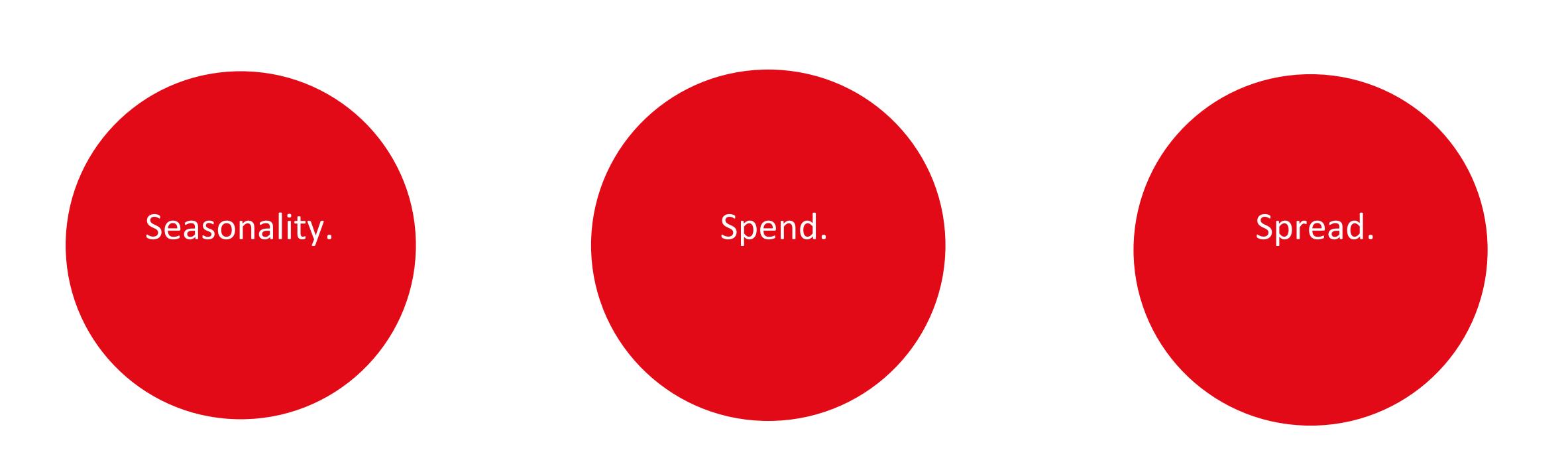
Welcome to Wales: Priorities for the visitor economy 2020-2025.

ODER.

Your short guide.







Extending the traditional season.

Value over volume.

Spreading the benefit.



Nation Brand.

choose Wales as a place to visit, work, invest, live and study —International campaigns showcase Wales as a globally responsible nation —A strong focus on elevating people, with product and place as supporting cast

—The overarching Cymru Wales nation brand aims to inspire audiences around the world to



Cymru Wales at the World Cup 2022

The Washington Post Democracy Dies in Darkness

TODAY'S WORLDVIEW

At the World Cup, Wales finds itself

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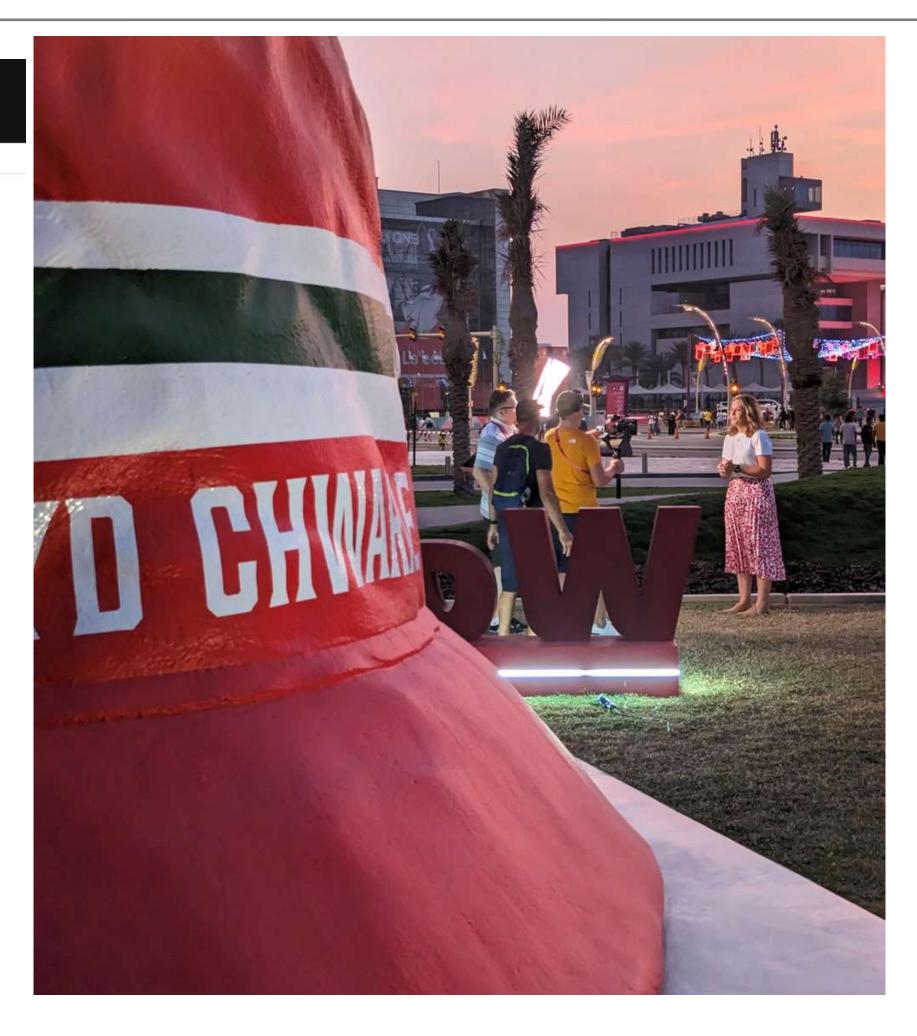
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The Washington Post Democracy Dies in Darkness



Dafydd Iwan sings "Yma o Hyd" after a World Cup qualifier between Wales and Ukraine at Cardiff City Stadium in June in Cardiff, Wales. (Shaun Botterill/Getty Images)

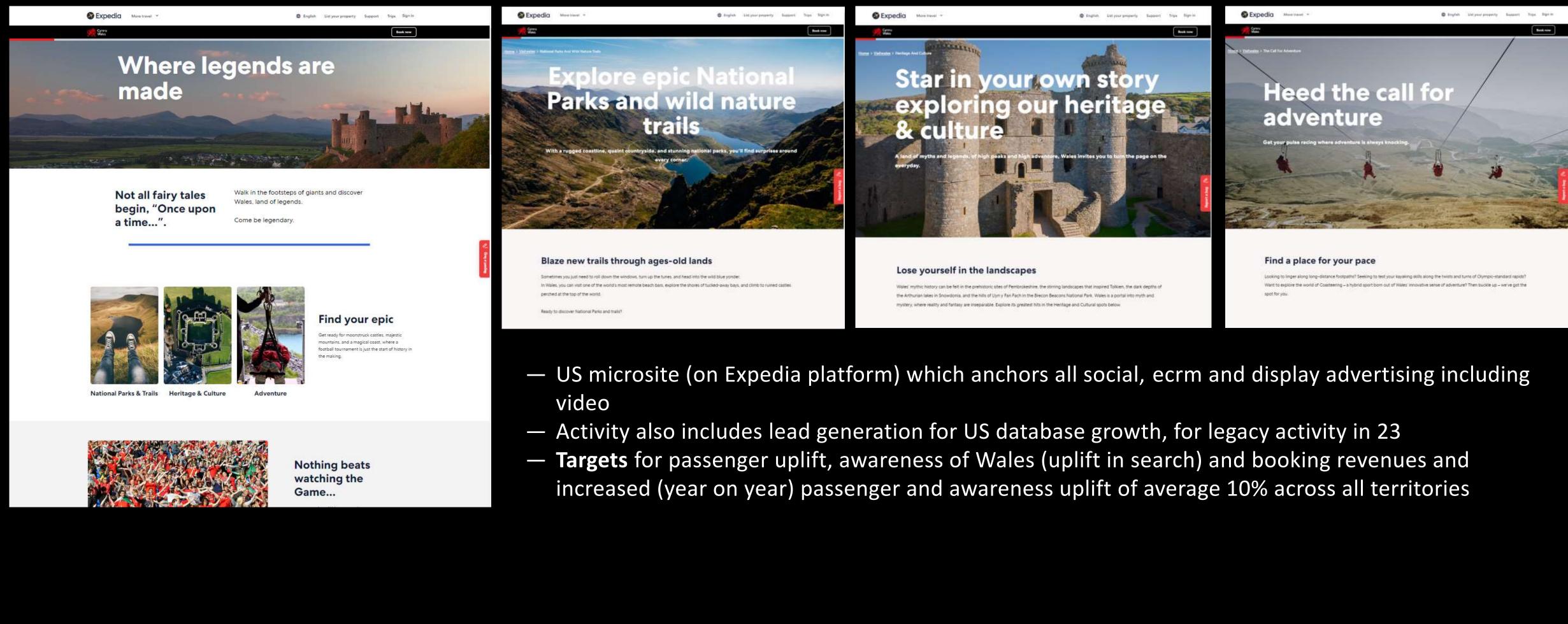






(World Cup partnership) Expedia & VRBO (went live week beginning 7 November and will run until the end of February 23)

US (75% of spend) Germany, France & Netherlands (25%)





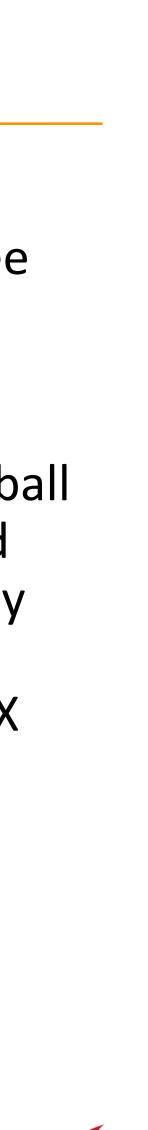


Welcome to Wrexham

Wrexham became a city on the 1st September 2022 as a result of the Queen's Platinum Jubilee celebrations. It is Wales' 7th city.

Wrexham Football Club, one of the oldest football clubs in the world, is now owned by Hollywood stars Ryan Reynolds and Rob McElhenney. They produced a documentary series 'Welcome to Wrexham' that premiered in August 2022 on FX and Hulu and Disney+.







Wales features on Conde Nast global list of places to go in 2023

raveller

INSPIRATION DESTINATIONS PLACES TO STAY STYLE & CULTURE FOOD & DRINK

READERS' CHOICE AWARD WINNERS BEST HOTELS BEST CITIES FRIENDLIEST COUNTRIES

BOOK A STAY AT THE ROSEWOOD VIENNA

BOOK A STAY AT THE HOXTON

Wales

Go for: Locavore food experiences, forest botels and saunas



In lush Wales, a foodie renaissance is taking place - drawing travellers to terroir-driven restaurants, distilleries, and revived pubs in untrammeled areas. Charles Lamb/Unsplash; Daniel Morris/Unsplash; Joseph Reeder/Unsplash

A Welsh foodie renaissance has, admittedly, taken a while to arrive. But a new generation of chefs are digging into their terroir and emerging with handfuls of truffles, scallops, and cheeses, from James Sommerin's Home restaurant in Penarth, to SY23 in seaside and a set of the set o

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Traveller | CN Traveller



The 23 Best Places to Go in 2023

For Indigenous-led wildlife experiences, design-forward stays, and expedition sailings.

www.cntraveller.com

The 13 best places to travel in the UK | CN Traveller

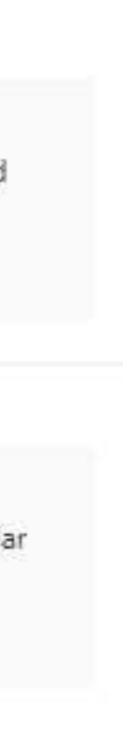


The 13 Best Places to Go in the UK in 2023 Our annual round-up of the places to have on your radar next year has landed

www.cntraveller.com







Wales in France 2023



Year-long focus in France on Wales as a destination to visit, study, live and do business with.

Opportunity to showcase Wales off the back of the 6 Nations in Paris and the Rugby World Cup 2023



Opportunities: Themes & Products



Pillars and Products



adventure

culture

landscape



Keeping Wales visible all year round.



Wales 🔹 🏶 🕝 13 Jun · 🕥

...

Croeso. Sunrise to sunset in Wales - an easy esc... See more







Lwybrau. Wales, by Trails.



delicious ancient action-packed adrenaline-filled accessible Wales, by breathtaking Trails. relaxing cultural creative poetic photographic

Lwybrau. visitwales.com





Industry guide

All year round, there are many ways you can use trails to breathe new life into your activities, events, marketing materials and other areas of your business. Here are some ideas on how your industry can work with trails, whatever the season. We've given some imagined examples in italics to help illustrate the ideas

A OF SHEER VALUE

Trails for all seasons.

Cardiff Castle, South Wale

Activities and adventure.

Embrace what the seasons throw at you.

A surf school takes visitors out on a daily sea trail, visiting multiple beaches and coves in one day. It uses the staff members' knowledge of the local waters to choose which places it will include on the trail that day, depending on the weather and tide, so that there's always safe fun to be had.

Pair up with activity providers with ready-made trails.

A local pub with rooms has partnered with nearby businesses to offer guests trail packages to add on to their stay. Options include entry to a nature trail around the scenic local golf club followed by lunch at the clubhouse and a llama-walking trail with a neighbouring farm

Offer a flexible trail itinerary that can be changed to suit the weather. A Swansea-based tour operator takes visitors on different trails, depending on the weather. On dry days, the trail includes a hill walk followed by a boat ride and an ice cream, while the rainy day trail consists of indoor stops, including Dan Yr Ogof Caves, the Glynn Vivian Art Gallery and a micro brewery.

Heritage and attractions.

Create historical trails through time. A museum has an exhibition that shows an artefact from each decade over the past three centuries, forming a trail along a historical timeline. The artefacts change throughout the year to tie in with seasonal events, such as Christmas and the Spring Equinox.

Use existing trails to run guided tours around your premises.

A stately home that's open to the public has self-guided seasonal trails through its gardens and the house. In the daytime, families follow the trails to complete pages of the children's activity pack. Every fortnight, the venue hosts an adult-only evening guided tour, followed by wine and nibbles.

Dot Welsh words along trails to increase engagement.

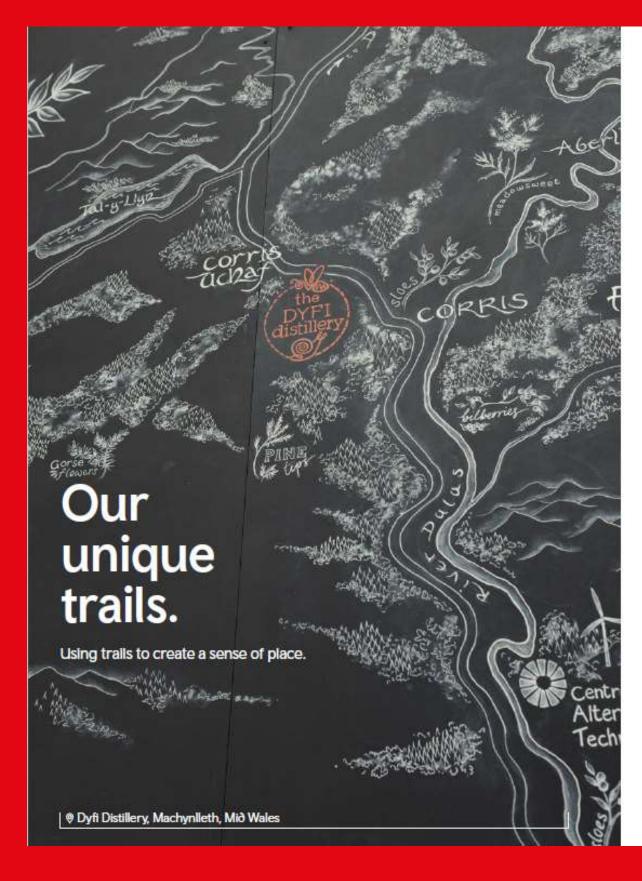
A theme park puts posters of seasonal words in Welsh and English along the queues for rides. This creates an interactive trail to entertain people while they wait, and it helps guests take an interest in the Welsh language.

Support on Introducing Welsh in your business.

Helo Blod is a fast and friendly Welsh translation and advice service, and it's yours to use for free. They can provide up to 500 words of free Welsh translation each month for your business.

visitwales.com

...& Trails logo- coming soon. https://assets.wales.com/



What 'sense of place' means, in this instance. The components of a sense of place can be a thousand and one things. It's the sensation you get when visiting somewhere for the first time - the first impression, the look, the feel, the atmosphere, the people, the things that tell you where you are.

When somewhere has a unique sense of place, it can conjure up strong emotions. It embraces the distinctive sights, sounds and experiences that are rooted in a country, those unique and memorable qualities that resonate with local people and visitors alike.

Visitors to Wales love to discover what it is to be Welsh. They want to know what makes Wales distinctive and special, and are hungry to experience its sense of place. You can improve your business' sense of place by embracing Welshness and the Welsh language, developing your knowledge of your area and promoting it effectively to your visitors.

Read Business Wales' Sense of Place Guidance booklet for more information and ideas.

visitwales.com

16-17

Wales Coast Path.



This year, the Wales Coast Path will host a calendar of coastal surprises to celebrate its 10-year anniversary. It's the perfect time to discover this wonderful trail afresh

t was officially the entire co on, the 870-mile trail has already delivered route open and accessible for as many countless adventures. But 2022 is set to be people as possible.
 Mwnt, Ceredigion

 10-year anniversary, the Wales Coast Path will host a calendar of celebratory events,
 Wales Coast Path spot many of the creatures that call our
 Mwnt, Ceredigion
 including a series of guided tours along the Welsh coastline, plus the launch of a carefully curated collection of new walking searching for mindful walking to clear itineraries. Created in partnership with the your head, restore your inner balance or

including some of Wales' most iconic which is assoched back in 2012, the Wales Coast Path was the first in the world to follow which is being undated to help make the

coastline home, from rare seabirds to playful seals and dolphins. And if you're Welsh Gowerman historic environment service, Cadw, these walks will showcase service cate of coast that offer perfect peace weary pilgrims on their way to other holy standout stretches of coastline and explore and tranquillity. You're not alone - a study places in Wules, such as St Davids, Stratt aces steeped in history, myth and legend, by the Ramblers showed that 89% of

them to unwind and relax. The Wales Coast Path has argaably never been more important to our health and wellbeing. So, this year, why not take the opportunity to discover some of the world walks to help you step out this springtim

people find walking among nature help

be seen playing in the bay. It is also a sacred site, where the picturesque Church of the Holy Cross (Eglwys y Grog) houses a medieval font made of Presell stone. This Florida Abbey and Bardsey Islan





The Wales Coast

Path in numbers.

16 castles built non

100 beac

1.047

3,000

New Quay to Aberporth, Ceredigion

leepy coastal settlements, this walk is favourite of Wales Coast Path Officer Sgel Nicholas, He says: 'The section tween Cwintydu and Llangrunnog is ectacular where the path clings to the teep coastal slope. Discover an abundance of wildlife, extreme examples of folded ock formations, delightful secluded beaches and charming coastal villages,

Conwy Quay to Llanfairfechan, Conwy

santair, through a landscape rich in Path. Make time to marvel at the druids

have stood on the mountain for more

St Davids, Pembrokeshire

ircular walk is a mini pilgrimag honour of the patron saint of Wales. The loop starts at St Non's medieval chapel, to be St David's birthplace, and arcs and to Porth Clais. Used as a harbour nce Roman times this was the snot ere the saint was said to be baptise The best is saved till last - a return via the uthedral - founded in the 12th-century itain's smallest city.

Ynys Gybi, Anglesey

of seabirds wheel above the cliffs and churning sea at South Stack. This popular route visits South Stack RSPB Reserve to get you close to the locals - including azorbills, guillemots and even per alcons, with the chance to enjoy a welcome panad (cuppa) before the return

Morfa Nefyn to Porthdinllaen, Llŷn Peninsula

Setting out from Morfa Nefyn, the coastal walk to the headland at postcard-pretty Porthdiallaen, owned by the National Trust, is surely one of the loveliest ambles on the Lijn Peninsula, Enjoy panoramic views of sea and mountain with spectacular wildlife, sheltered sand rockpools for the kids and a drink in the beachfront Ty Coch Inn.

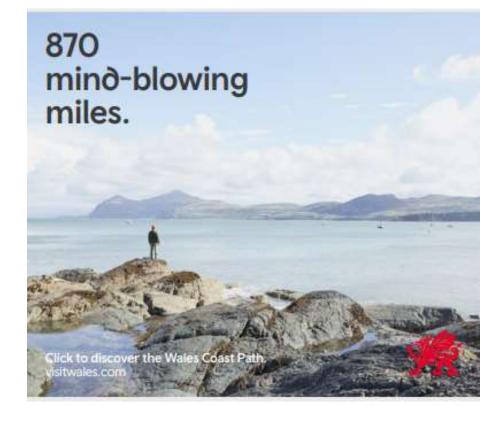
Deer Park to Marloes, Pembrokeshire

A peninsula walk with a real sense of island escapism, this stretch of coastline offers seascapes that spread out in almost every direction, as seabirds soar off the sanctuar islands of Skomer and Skokholm. The long, curved beach of Marloes Sands is well worth the extra half-mile walk, too. If you can stay till dusk, you won't find a better sunset in Wales.

history and heritage. As Wales Coast Path Officer Gruff Owen puts it: "This walk is totally different from any other along the North Wales section of the Wales Coast









The Wales Way.

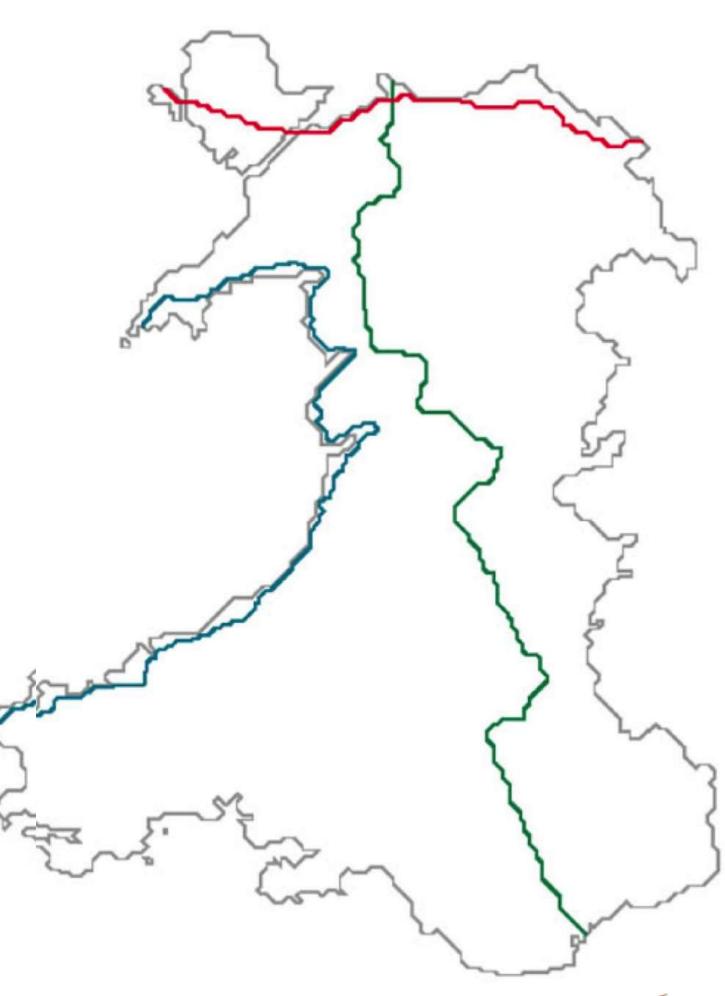


Fforðð Cymru The Wales Way











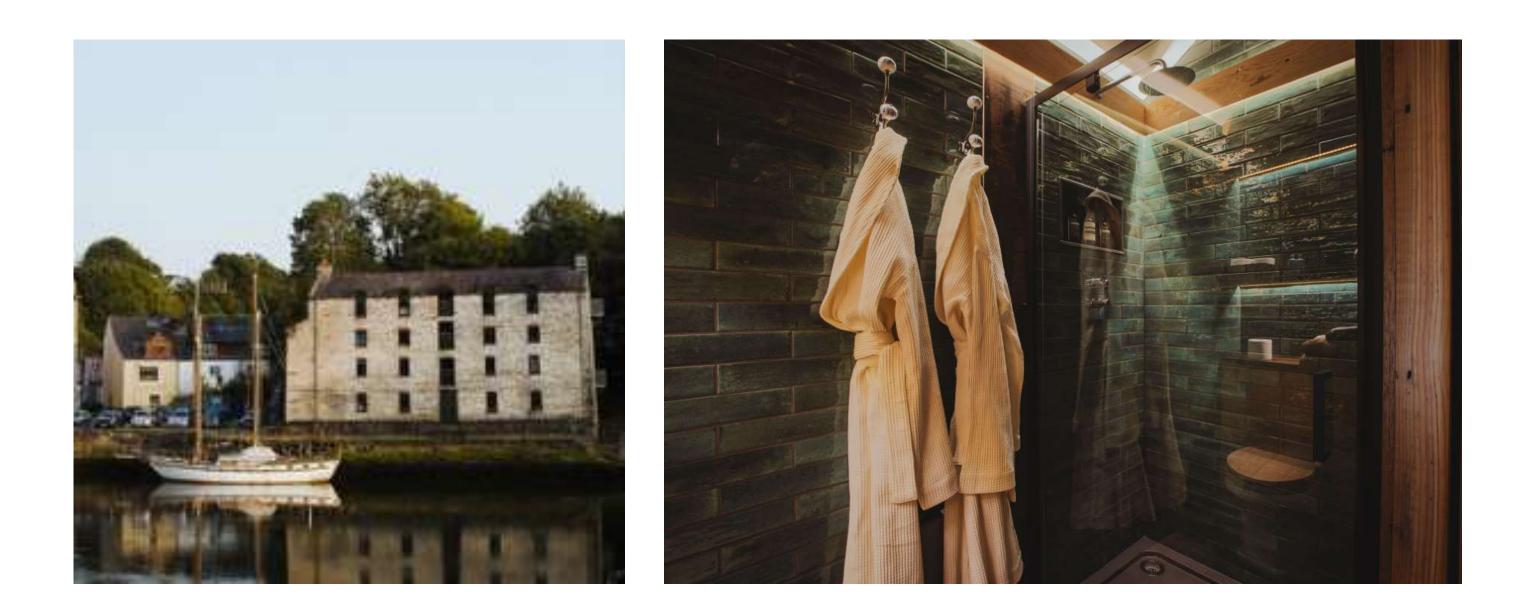
The Slate Landscape of Northwest Wales

4th UNESCO World Heritage Site in Wales.



Albion Aberteifi Hotel, Cardigan

- Opened Autumn 2022.
- Located in two former Grade II listed waterside warehouses.
- In Cardigan, 3rd on the list of Time Out's UK Best Places to Visit in 2023
- Themed around Cardigan's maritime past.
- 12 maritime themed rooms with 11 more in spring 2023.

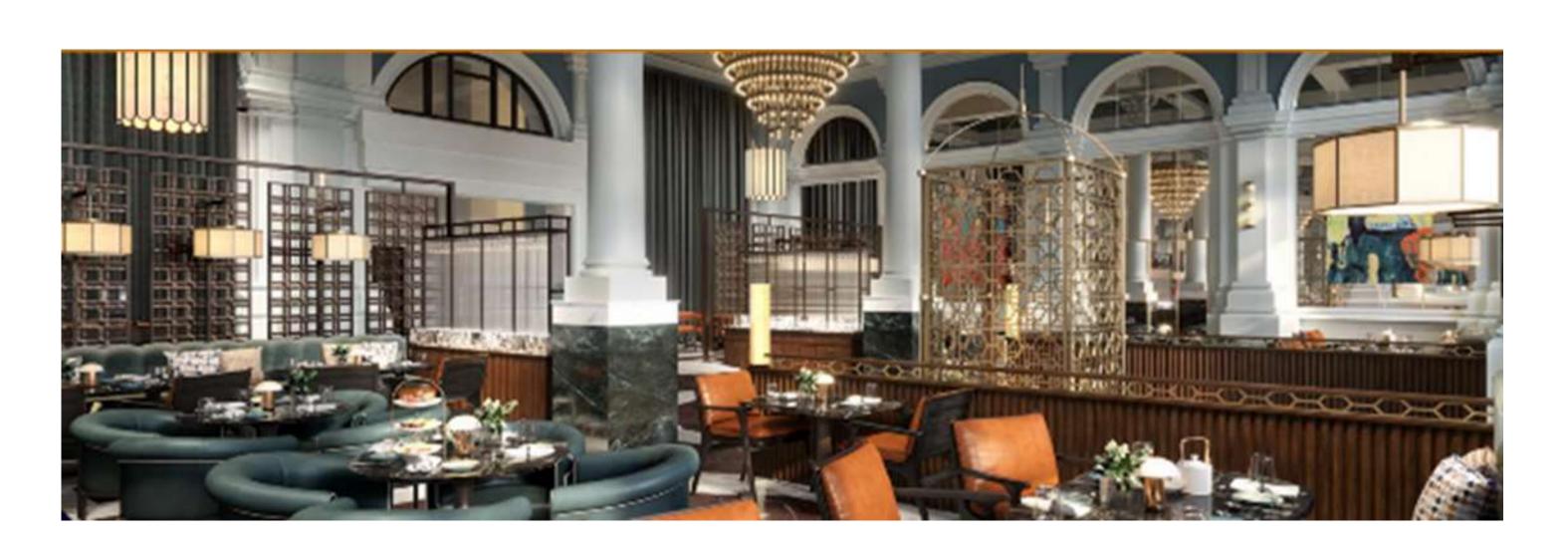


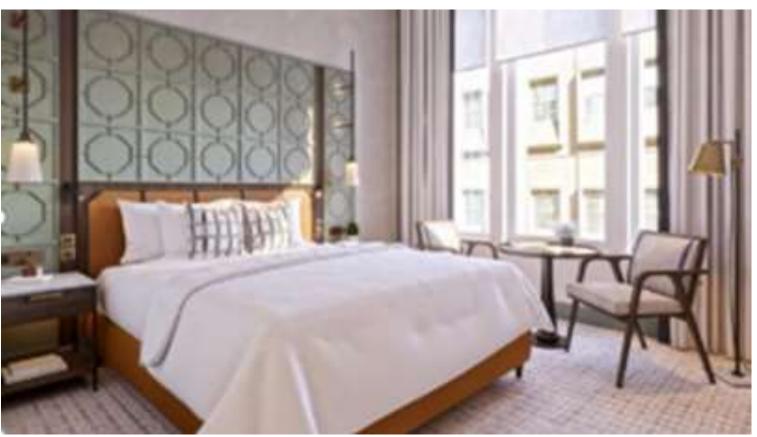




The Parkgate Hotel, Cardiff

- Opened spring 2022. 170 bedroom, 4 star hotel
- Restaurant, elegant tea lounge and rooftop spa
- Part of The Celtic Collection





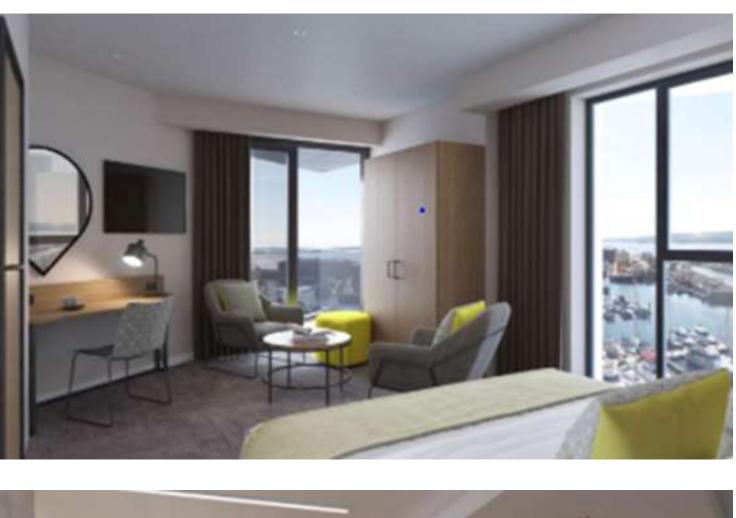




Tŷ Milford Hotel, Milford Waterfront

- Opened spring 2022. 100 bedrooms rooms, 3 star hotel. lacksquare
- Overlooking Milford Waterfront. \bullet
- Part of The Celtic Collection lacksquare













Mercure Hotel, Newport

- Opened spring 2022. 135 rooms, 4 star. lacksquare
- The industrial vibe takes inspiration from The Newport Transporter Bridge. \bullet
- Roof top terrace \bullet







Museum of Speed, Pendine (and other product news)

New state-of-the-art museum opening 2023, housing amazing vehicles that have broken landspeed records on Pendine Sands, alongside a 42-bed eco hostel.

144.



News | TravelTrade (visitwales.com)

Our Travel Trade Website has been revamped, hopefully it means that you can find what you are looking for

In 2023 and 2024 we will be celebrating the 'Year of Trails', using these trails your clients can see UNESCO World Heritage Sites, historic castles and experience local food and drink and nightlife!

Visit Wales has put together a series of nine short 'Talking Heads' films that showcase Travel Trade friendly product and personalities across Wales. They have been set in stunning locations and introduce a crosssection of products and experiences. Each film also details why the Travel Trade is important to each business model. Collectively, they are designed to inspire the viewer and give new product ideas when planning itineraries for your clients. https://traveltrade.visitwales.com/news-and-updates/talking-heads

North West Wales' slate landscape has been awarded World Heritage status and is now Wales' 4th UNESCO World Heritage site. Between 1780 and 1940 the slate industry dominated world production of roofing slates, transforming both the environment and the communities who lived and worked here. Today, there is plenty for visitors to discover and experience as the legacy of the industry continues to be recognised





Keeping in touch.

- <u>traveltrade.visitwales.com</u>
- Sign up to our travel trade <u>enewsletter</u>
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- Download <u>copyright free images and films</u>
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Diolch ym wrando. Thank you for listening. Nadolig Llawen / Merry Christmas



